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THE  
**Publishers' Weekly**  
THE AMERICAN  
**BOOK TRADE JOURNAL**

WITH WHICH IS INCORPORATED

**The American Literary Gazette and Publishers' Circular.**

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY. R. R. BOWKER, *President and Treasurer*, FREMONT RIDER, *Secretary*.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

Vol. XCII, No. 13

NEW YORK, September 29, 1917

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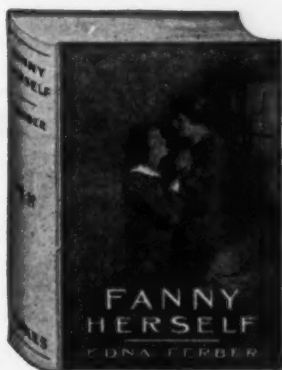
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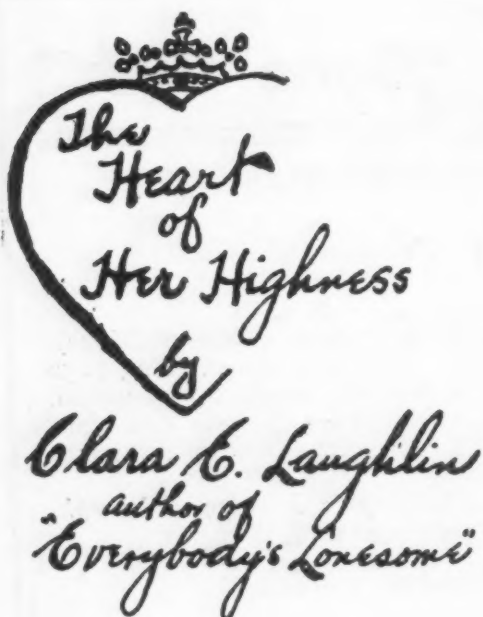
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George W. Jacobs & Co., Publishers, Philadelphia



## TWO EXCEPTIONS TO A MARKED TENDENCY

**T**HE selling price of very nearly every commodity is steadily on the rise. There are two exceptions, however. Postage stamps are still sold at two cents and the PUBLISHERS' TRADE LIST ANNUAL can be bought at \$2.50, as of yore.

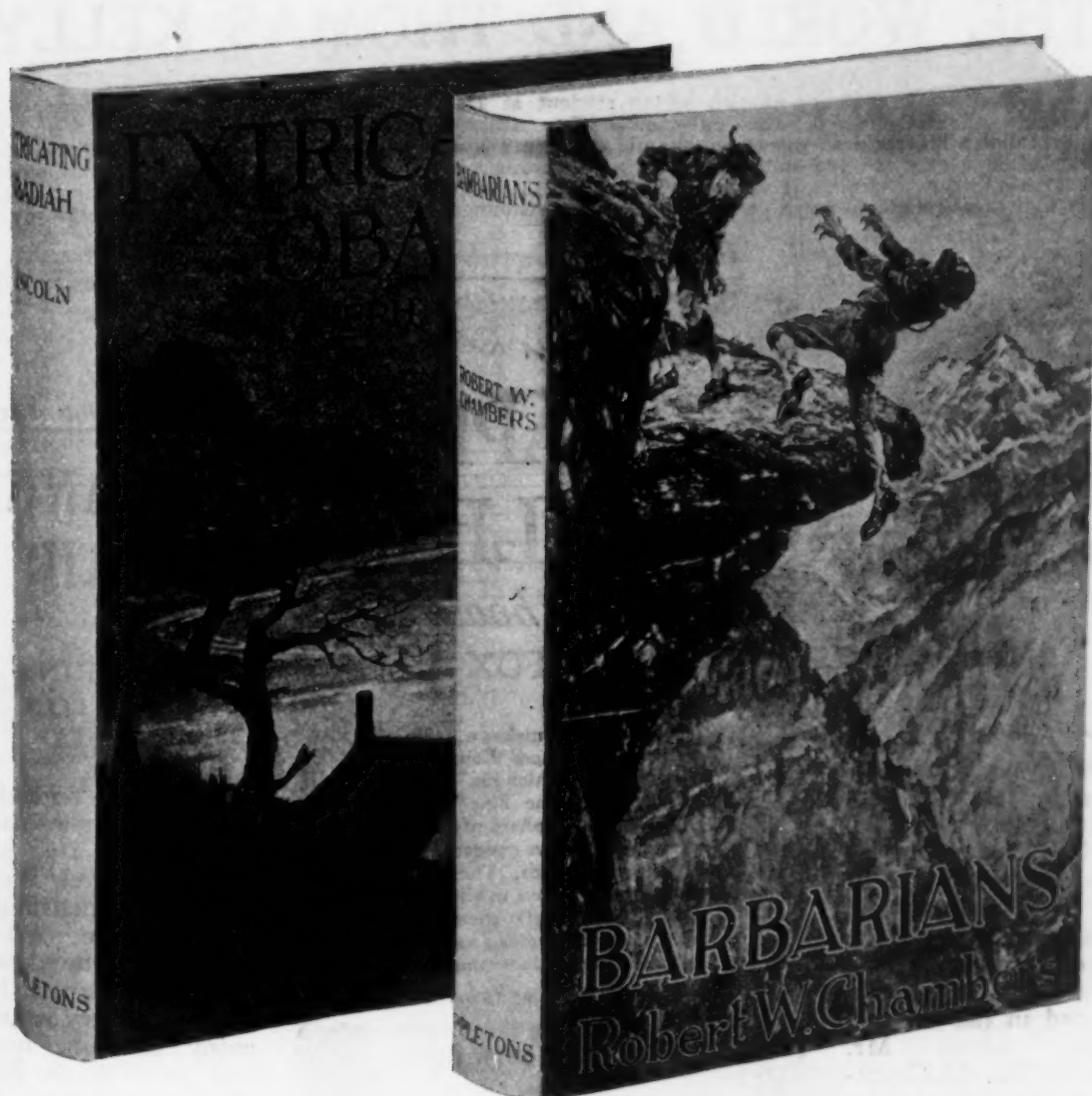
You can depend on getting the latter at this price while the supply lasts, but Uncle Sam may need three cents before the snow flies, for delivering your letter!

The bookseller has at least one thing to be really thankful for!

*The Publishers' Weekly*



## HEADLINERS FOR OCTOBER



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CAPE COD ROMANCE

### Extricating Obadiah

When wise old Cap'n Newcomb hears that his former cabin boy, Obadiah Burgess, has fallen heir to a fortune he sees breakers ahead for Obadiah. So he promises to help him out of trouble if any should come, for the Cap'n knows that money in large lumps is a great temptation. Trouble comes sure enough and the job of extricating Obadiah keeps the Cap'n busy, and he uses his talents lavishly with good results. The story is full of Lincoln humor, with a smile or a laugh on every page.

Illustrated, \$1.50 net.

**R. W. Chambers**

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STORY OF THE GREAT WAR

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The thrilling adventures on the battle front of twelve men who enter the war to purge their souls in the fight for the freedom of the world. The story is filled with unusual character sketches of the lives of the men in the trenches, of the peasants of Brittany and of life in the little towns just inside the lines of battle. Through it all runs great beauty and a wonderful sense of the justice and right that is indeed more precious than peace.

Pictures by A. I. Keller, \$1.40 net.

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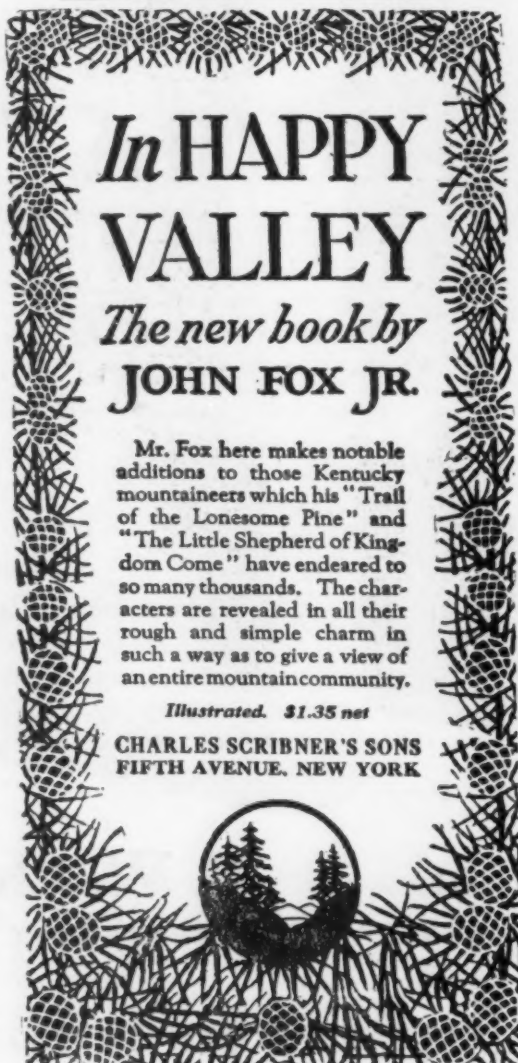


Published October 19th**THE WORLD AND THOMAS KELLY**

BY ARTHUR TRAIN

Tom Kelly—an ordinary enough young student at Harvard—suddenly, by athletic prowess, leapt into fame. "Society" took him up—not only the Harvard "Gold Coast" but Newport as well. The reader follows his reckless career in pursuit of luxury and wealth in dread of his utter moral shipwreck, often barely escaped—only escaped at all through an influence that is steadily felt throughout: that of his timid, insignificant mother whose love is, nevertheless, the great silent power that finally gives him the strength to perceive the truth and to renounce.

\$1.50 net.

Published October 5th**In HAPPY VALLEY***The new book by*  
**JOHN FOX JR.**

Mr. Fox here makes notable additions to those Kentucky mountaineers which his "Trall of the Lonesome Pine" and "The Little Shepherd of Kingdom Come" have endeared to so many thousands. The characters are revealed in all their rough and simple charm in such a way as to give a view of an entire mountain community.

Illustrated. \$1.35 net

CHARLES SCRIBNER'S SONS  
FIFTH AVENUE, NEW YORKPublished Oct. 12th**THE  
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**RICHARD  
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With an Introduction by JOHN T. McCUTCHEON.

This last story of Mr. Davis's is one of his most inspiring and characteristic, — the story of an American boy with a fighting record in the English army whom Mr. Davis, Mr. McCutcheon and other war correspondents helped to determine to go back and take his medicine and become a glorious hero.

50 cents net.

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OF AIR**BY  
**KATHARINE  
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Miss Cordelia Wheaton, rich and bored with life, hit upon a novel idea. Why not distribute her fortune now among those to whom she would leave it by her will? They would enjoy it more now than later. So she did. The adventures of these people provide a story full of humor, pathos, and human interest.

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Published October 19th**THE FOUR CORNERS OF THE WORLD**

BY A. E. W. MASON

A group of the author's best stories, such as "The Violet Book," "The Crystal Trench," "The Ebony Box," and many others—stories of crime, of complex mystery, of clever detection, yet none of the average detective type in which everything is subordinated to plot. Mason's people are beautifully developed and subtly portrayed; his settings are as bizarre as the most romantic taste could desire.

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CHARLES SCRIBNER'S SONS



FIFTH AVENUE, NEW YORK

## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

September 29, 1917

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### NEW PRICE MAINTENANCE DEVELOPMENTS

DESPITE the war price maintenance remains the vital marketing problem that it has always been, and new efforts to establish or disestablish it in law are now toward.

Flushed with its succession of cut-price victories, it is not surprising that the Macy Company should seek again to cash in on them. In asking something over a half-million dollars damages from the Victor Company, the Macy firm is attacking a more lucrative field than that of book publishing, and may be able ultimately to prove that litigation is a good second to retail storekeeping as a source of profit, getting both advertising and damages to boot.

Much more significant is the clean-cut victory won by the Ingersoll watch people in a New Jersey court of first instance in a suit against a Newark price-cutting department store. It is significant because it is, unless we are mistaken, the first judicial construction of a new law, enacted two years ago in that state, the so-called Unfair Trade Practices Act fathered by the American Fair Trade League, which is intended to fight price-cutting, as such, fairly and squarely in the open.

This statute in brief provides that no merchant "shall appropriate for his own use a name, brand, trade mark, reputation or good will of any maker in whose product said merchant . . . deals . . . by depreciating the value of such products in the public mind . . . or by price inducement." It would be hard to find a more clearly phrased statement of just what price cutting is; or to find a stronger position regarding price maintenance than that taken by Robt. H. Ingersoll & Bro. in their sales agreement (which we reprint elsewhere in this issue in the course of Vice-Chancellor Lane's decision).

They sharply differentiate between the articles they sell—watches, and the good will and reputation with which they have surrounded the watches and which makes their easy sale possible. They assert with perfect truth that this good will, for which they have spent literally millions of dollars, is their own property: and that no retailer has a right to use it without their permission, or to damage or destroy it. So, their selling agreement makes no attempt to maintain prices on their watches as such; if the dealer wishes he has only to remove their name and he may sell them at any cut price loss he wishes to take. But, if he wishes to use their good will and trade on their reputation by selling his article as an *Ingersoll* watch then he must, for the privilege granted, obey their rules.

This reasoning seems to us absolutely sound. To use the apt metaphor, it "smokes out" the would-be price cutter in very neat fashion. For he has no desire whatever to sell watches at a loss: what he does desire to do—and what, it seems to us, he can by every rule of equity be enjoined from doing—is to appropriate for his own uses good will and reputation which he has not bought and has no right to except as its owner chooses to grant it.

THE meeting of the New York State Library Association at Roscoe last week was more significant as another evidence of the growing realization by librarians, booksellers and publishers of their essential unity of aim and interest and of their desire, in the words of President Stevens, for "a cessation of those long-standing hostilities among those people who have to do with books" than for any actual results accomplished. There was no open discussion of library discounts or similar problems, owing in part to the fact that Mr. Anderson, who was to have led the discussion, and several other librarians usually prominent in such matters, were unable to attend the conference on account of the imminence of the Library War Fund campaign. The general theme of the conference was "The comity of the producers and distributors of literature." How identical are the interests of the various "factions" is well exhibited in the admirable papers by President Stevens, on the library side, and Mr. Melcher, on the bookseller's side, reprinted elsewhere in this number, and, on the publisher's side, by the closing paragraphs of George Haven Putnam's paper which will be printed later.



IMPORTERS of foreign periodicals and newspapers face a new difficulty in the operation of the recently passed Reed amendment to the Post Office Appropriation bill, which makes it unlawful to send any matter containing advertisements of spirituous liquors into "dry" territory. As such advertising "copy" is almost inevitable in English and Continental periodicals and newspapers, the regulation has caused numerous wholesale confiscations. One importing bookseller endeavored to meet the requirements of the law by blotting out such illegal advertisements after the fashion of the old Russian government censorship, but the Post Office has ruled that this will not suffice. G. E. Stechert & Co. are accordingly notifying their patrons that they will be forced in future to accumulate such banned periodicals for freight or express shipments. The matter is naturally most serious for libraries maintaining complete files of foreign newspapers, as every day's delay in their receipt diminishes by just so much their utility. The difficulty cannot be obviated by subscribing to foreign journals direct from the publishers as the prohibition is equally effective whether the periodical or newspaper be sent direct or re-mailed in this country. In view of the fact that the object of the Reed amendment has been attained thru the suppression of the once flourishing across-the-state-line mail order liquor business, it would seem allowable for the Government to make some exception in the case of these foreign periodicals, whose circulation in this country is at best but limited.

THE protests universally made by the press against the censorship provision in the Espionage Act caused the elimination or substantial modification of that objectionable feature. But with the new Trading with the Enemy Act passing up from Congress to the President this week an even more drastic provision has been included, which has not aroused the attention it deserves. While aimed ostensibly at foreign periodicals, it is interpreted to mean that the Postmaster General will have absolute power of censorship and suppression over periodicals in general and beyond this, that firms, corporations and private persons are enjoined from distributing publications which are under the ban. No such restriction as this has been made law or has been the practice in any other country, and it will be a disgrace to our democracy if this becomes law here. The Postmaster General has pro-

claimed that he will administer the law with such justice that nobody except traitors can complain, but no postmaster general has been all-wise and, as a matter of fact, such powers have been exercised by assistants or subordinates in the spirit of extreme bureaucracy, as publishers have only too good reason to know. There should be such universal protest on the part of the press as to require the repeal of this feature of the act, if it actually becomes law by the President's signature.

TAKING the hint from our recent editorial on Post Card Advertising, Henry Holt & Co. sent a form letter to the dealers of the country, offering to supply printed post cards of "Understood Betsy" at fifty cents a hundred. They now report that to date they have printed 15,400 post cards under this arrangement. It speaks well for the possibilities inherent in this form of publicity that such houses as Raphael Weill, Powers Mercantile Co., and Dutton should have responded immediately with demands for a thousand cards or more apiece.

#### NEW JERSEY COURT UPHOLDS NEW PRICE MAINTENANCE LAW

THE New Jersey Court of Chancery has upheld the so-called Unfair Trade Practices Law of New Jersey, recently enacted, in a motion for a preliminary injunction brought by the Ingersoll watch company against Hahne & Company, the well-known Newark department store. The decision is on such an interesting new phase of fixed price litigation that we are reprinting it in full: editorial comment upon it will be found upon another page.

The decision was rendered by Vice-Chancellor Lane. It is understood that the case will be appealed; but it is also understood that the Ingersoll people intend to maintain this line of defense against price-cutting just as long as possible.

Vice-Chancellor Lane says:

The bill discloses the following facts: That the complainant is a manufacturer of watches sold under the Ingersoll name in conjunction with certain trade names such as "Yankee Watch," the "Dollar Watch," the "Eclipse Watch" and "Junior Watch"; that the "Yankee Watch" is advertised thruout the country to be sold to the consumers at \$1.35; that the only way the watches can be sold for this low price is to manufacture them in immense quantities and the only way to produce customers upon a big scale is by extensive advertising; that the name of Ingersoll and the reputation of the firm for fair dealing and reliable products is nation wide, and that it is absolutely necessary as a part of the advertising and building up of the business that



a definite fixed price should form a part of the advertising for such of the products; that all the Ingersoll watches are sold subject to a notice, a copy of which is as follows:

"NOTICE."

"The use of our name, trade-mark, guarantee, reputation, good will and selling helps is licensed to the dealer for the sole purpose of selling, of offering, advertising or displaying for sale this watch, provided this watch is not sold, offered, advertised or displayed for sale with or as any donation, discount, rebate, premium or bonus, or to any wholesale or retail dealer at rates different from those specified in our schedules, or at any other retail price than \$1.35 without first removing this notice and our name, trade-mark and guarantee, and returning to us our selling helps and refraining from the use of our name, trade-mark, guarantee, reputation, good will and selling helps, and provided the dealer shall, upon our written request (unless he shall have previously sold it), resell to us this watch, if then merchantable at the rate specified in our schedules for the quantity in which he purchased, or, if then damaged, at such rate as shall then be agreed upon.

"Any violation of any of the above conditions depreciates our name, trade-mark, reputation and good will, and will act as a revocation of this license. Any use of our name, trade-mark, guarantee, reputation, good will or selling helps aids the dealer in selling this watch and will act as an acceptance of the above conditions. The dealer may sell or otherwise dispose of this watch as he pleases after first removing this notice and our name, trade-mark and guarantee, and returning to us our selling helps, and refraining from the use of our name, trade-mark, guarantee, reputation, good will and selling helps, but he has no right to use any of them in violation of the above conditions or to do anything to depreciate their value. Any dealer who violates any of the above conditions will be liable to suit for damages and an injunction.

"Upon written request of any dealer observing the above conditions, we agree (1) to repurchase from him this watch, if then merchantable, at the rate specified in our schedules for the quantity in which he purchased, or, if then damaged, at such rate as shall then be agreed upon; or (2) to leave him free after first removing this notice and our name, trade-mark and guarantee, to sell or otherwise dispose of this watch without regard to the above conditions."

"ROBT. H. INGERSOLL & BRO."

that the defendant inserted in the *Newark News*, a newspaper published in Newark, an advertisement in the following form:

\$1.35 INGERSOLL  
WATCHES

\$1.00

Nickel only; every one new with  
the usual Ingersoll guaranty.

that this advertisement appeared on April 20th, 1917, and that the defendant sold Ingersoll watches for the sum of one dollar; that such sales were made in the regular Ingersoll boxes, which carried the notice heretofore mentioned; that it advertised and declared its intention to again resort to such practice; that it is only possible for complainant to manufacture and sell the large output it does by widespread advertisement, and in such advertisements the fact that the watches are for sale at the low and fixed price of \$1.35 and the word "Ingersoll" are essential features; that there is no profit in the sale by retailers of the watches at a dollar; that the direct effect of the acts of defendant is that other dealers in the neighborhood cannot market, at the rate of \$1.35, the watches which are manufactured by the complainant; that the

public is induced to believe that the watches are not worth \$1.35 inasmuch as they are being sold by defendant for a dollar; that the other dealers in the locality will discontinue the sale of the Ingersoll watches; that the business of the complainant will be disorganized, and eventually ruined; that the defendant has no idea of marketing any considerable number of watches at the price of a dollar, but uses this cut rate and the Ingersoll name as bait at irregular intervals to get people into its store, depending upon those attracted by the low rate of the Ingersoll watch making purchases of other goods sold by the defendant; that for its own purpose, the defendant makes use not only of the article manufactured by the complainant, but also of its trade name and reputation and guarantee for its, the defendant's, ulterior purposes to the injury of the complainant.

The complainant relies upon the provisions of the statute, Chapter 107 of the Laws of 1916, which provides as follows:

"It shall be unlawful for any merchant, firm or corporation to appropriate for his or their own use a name, brand, trade-mark, reputation or good will of any maker in whose product said merchant, firm or corporation deals, or to discriminate against the same by depreciating the value of such products in the public mind, or by misrepresentation as to the value or quality, or by price inducement, or by unfair discrimination between buyers, or in any other manner whatsoever, except in case where said goods do not carry any notice prohibiting such practice, and excepting in case of a receiver's sale, or a sale by a concern going out of business."

And also complainant further relies upon its right to relief at common law.

There is no question but that the notice prescribed by the statute was affixed to the goods in question. The defendant moves to strike out the bill upon several grounds, only two of which I deem it necessary to consider.

First: Whether the statute is in any respect contrary to the constitutional provisions either of the State or of the United States.

Second: Whether the watches in dispute are the subject of interstate commerce to such an extent as that the statute cannot be held to apply.

On the argument there was, and in counsel's brief there is, a long discussion as to whether the contract against price cutting evidenced by the notice is contrary to public policy and defendant relies upon cases in the Supreme Court of the United States as follows: *Dr. Miles Medical Company vs. John D. Parks & Sons Company*, 220 U. S. 373; *Sauer vs. O'Donnell*, 229 U. S. 1; *Straus vs. Victor Talking Machine Company*, decided April 9th, 1917; *Motion Picture Patents Company vs. Universal Film Company*, decided April 9th, 1917; *Bobbs-Merrill Company vs. Straus*, 210 U. S. 339, 52 L. Ed. 1086.

I am now considering the public policy of the State of New Jersey as distinguished from any public policy of the United States. Unless the article is the subject of interstate commerce, I am not bound by the opinions of the Supreme Court of the United States.

They are entitled to great weight and careful consideration, but it must not be overlooked that the effect of the case of Motion Picture Patents Company *vs.* Universal Film Company, decided April 9th, 1917, is a complete reversal of Henry *vs.* Dick, 224 U. S. 1. To consider in detail the reasoning of the court in the very numerous cases which have been decided bearing upon this question would unduly extend this opinion. Suffice it to say, that after careful consideration, I have come to the conclusion that upon the general proposition, I agree with the dissenting opinion of Mr. Justice Holmes in Dr. Miles Medical Company *vs.* John D. Parks & Sons Company, 220 U. S. at p. 411. He said: "I think that, at least, it is safe to say that the most enlightened judicial policy is to let people manage their own business in their own way, unless the ground for interference is very clear. . . . I think we greatly exaggerate the value and importance to the public of competition in the production or distribution of an article (here it is only distribution), as fixing a fair price. . . . There may be necessities that sooner or later must be dealt with like short rations in a shipwreck, but they are not Dr. Miles medicines. . . . We must assume its retail price to be reasonable, for it is so alleged and the case is here on demurrer; so I see nothing to warrant my assuming that the public will not be served best by the company being allowed to carry out its plan. I cannot believe that in the long run the public will profit by this court permitting knaves to cut reasonable prices for some ulterior purpose of their own and thus to impair, if not to destroy, the production and sale of articles which it is assumed to be desirable that the public should be able to get."

I agree also with the remarks of the Supreme Court of Washington in Fisher Flouring Mills Company *vs.* C. A. Swanson, 76 Wash. 649, 137 Pac. 144.\* There the court says: "Finally, it seems to us an economic fallacy to assume that the competition, which in the absence of monopoly benefits the public, is competition between rival retailers. The true competition is between rival articles, a competition in excellence, which can never be maintained if, thru perfidy of the retailer who cuts prices for his own ulterior purposes, the manufacturer is forced to compete in prices with goods of his own production, while the retailer recoups his losses on the cut price by the sale of other articles, at, or above their reasonable price. It is a fallacy to assume that the price cutter pockets the loss. The public makes it up on other purchases. The manufacturer alone is injured except as the public is also injured thru the manufacturer's inability in the face of cut prices to maintain the excellence of his product. Fixing the price on all brands of high grade flour is a very different thing from fixing the price on one brand of high grade flour. The one means destruction of all com-

\* This case was fully reported in the PUBLISHERS' WEEKLY for Feb. 14, 1914.

petition and of all incentive to increased excellence. The other means heightened competition and intensified incentive to increased excellence. It will not do to say that the manufacturer has not interests to protect by contract in the goods after he has sold them. They are personally identified and morally guaranteed by his mark and his advertisement."

I could not use words which would better fit the situation in the case at bar than these. Complainant has no monopoly. Its goods are not manufactured under patents. It is constantly in competition with manufacturers of cheap watches. Not only is it morally bound as a result of its advertising to guaranty its products, but it, in fact, guaranties it in writing. The defendant makes use of the name, reputation and guaranty of complainant for its own ulterior purpose and appropriates to itself the effect of the extensive advertising upon which the complainant depends, for defendant's own profit in violation of the contract expressed in the notice, and with no desire to benefit the public. A retailer does not sell a standard article at a loss for eleemosynary purposes.

It is a legislative function to establish public policy, and the public policy of this State has been, I think, with respect to the matter in question, settled by the statute hereinbefore referred to. I do not find that statute repugnant to the constitution either of the United States or of this State. There was no obligation upon Hahne & Company to purchase the watches in question, nor was there any obligation upon the complainant to manufacture and sell them. If Hahne & Company chose to purchase the watches with the notice attached, of which I presume it had notice at the time of purchase, there is no injury done the defendant by compelling it to observe the provisions of the notice. As Mr. Justice Holmes said in the Dr. Miles Medical Co. case: "I think that, at least, it is safe to say that the most enlightened judicial policy is to let people manage their own business in their own way, unless the ground for interference is very clear."

The case is before me as if upon demurrer, and I must assume that the statements of the bill that the effect of the acts of the defendant will be the destruction of complainant's business are true. The contract authorized by the statute is admitted; its breach is admitted; the effect of its breach must be considered as above. Can it be that there is no remedy? I do not find that any public benefit will be subserved by refusing to enforce the provisions of the statute.

The remaining question to determine is whether or not the restriction upon the sale of the watches is such an interference with interstate commerce as to prevent its enforcement. The watches were manufactured in New York; were sold to a jobber in New York and by the jobber sold to a retailer in New Jersey for ultimate distribution to the public. The statute is designed to promote good morals in business. It is an exercise of



the police power of the State. That its purpose is within the legitimate province, I think admits of no question. It does not operate to interfere with the trade or exchange of articles between this and other states, but rather touches upon the duties of citizens of this State to citizens of this and other States. I think that the effect of ignoring the restriction would tend to restrain interstate commerce by reducing its volume, and that effect of enforcement of the restrictions will tend to increase the volume of interstate commerce. If the oleomargarine and liquor laws can be maintained, and they have been (*Waterbury vs. Newton*, 21 Vr. 535), I think there is no objection to an act of the nature under discussion. The result is that the motion to dismiss the bill would be denied, and the restraint continued until final hearing.

If an appeal is taken, and I assume there will be, I desire counsel to notify me at once as I desire to prepare more formal conclusions for the benefit of the Court of Errors and Appeals. The result I have reached has only been arrived at, however, after careful consideration.

#### AN HONORABLE AND LASTING PEACE

"Forget, forgive, conclude and be agreed."

*Shakespeare, Richard II, Act 1, Sc. 1.*

By EDWARD F. STEVENS, *president of the New York State Library Association, before the annual conference, at Roscoe, N. Y.*

[Following several introductory paragraphs in which he pointed out the need—in these times when the cry is going out on every hand for nations to settle their differences—for those factions *within* the nation also to adjust their claims, Mr. Stevens continued:]

LIBRARIANSHIP has been to me a later phase, a larger growth in my life as a bookman. Inheriting traditions in book publishing and selling which revert to the days when Nassau Street was the center of the retail book-trade in New York, and Bond Street the publishing center, my own life among books began in the literary heyday of the Lafayette and Astor Place neighborhood. When I withdrew from the trade, I left it centering about the region of Union Square, deserted now in its turn. Thence I entered librarianship, not as quitting the fellowship of the promoters of books, but as continuing with them into the widest and most advantageous application of books for the common good.

#### FORMERLY CUSTOMARY TO VIEW PUBLISHERS WITH SUSPICION AS MERCENARIES

But I soon discovered that it was considered professional to regard the interests of publishers and librarians as inherently antagonistic, and I early began investigations to discover the meaning of this strange antipathy. I have studied the published disputations in the library and trade journals, have interviewed the library's protagonists and the trade's defenders, and have been astonished to learn the extent and bitterness of the dissension, only to be convinced of the unreason and futility of the disagreement.

The book producing industry thru all of its honorable history in England and America has been promoted by men whose genius, talent, wisdom and appreciation, in transforming meritorious writings into creditable books, have made literature possible to libraries—men who were friends and counsellors of authors, philosophers and statesmen, who encouraged talent and established reputations in letters. But these it would seem formed a class under suspicion as undeserving of the confidence of librarians, because their purposes with books were less exalted than our own, and their methods tainted with the commercialism of business. We might almost take delight in Peter Pindar's epigram concerning the publishers' habit of drinking their wine out of authors' skulls. This rabid satirist went to even further extremes at the expense of bookmen:

"I've fought with lions, monkeys, bulls and bears,

And got half Noah's Ark about my ears:

Nay worse (which all the courts of justice know),

Fought with the brutes of Paternoster Row."

#### HISTORY OF 19TH CENTURY PUBLISHING A RECORD OF IDEALISTIC DEVOTION TO LITERATURE

But the annals of the making of books in England, notably in the 19th century, belie any such malicious insinuations. The names of the great publishing houses are inseparable from English literature. The immense contributions which they have made to the equipment and the implements of librarianship may be typified by the Dictionary of National Biography which public-spirited George Smith carried thru to the end "on a scale and with a completeness which he knew would cost a fortune and leave no hope of pecuniary reward"

This achievement perpetuates a tradition inherited from Humphrey Moseley, the seventeenth century publisher of the Prince's Arms in St. Paul's Churchyard. In 1645 Moseley issued the "Poems of Mr. John Milton, both English and Latin, composed at several times," with this quaint note in the introduction:—"It is not any possible respect of gain, Gentle Reader, for the slightest pamphlet is nowadays more vendible than the works of learnedest men, but it is the love I have to our own language that hath made me diligent to collect and set forth such Pieces, both in Prose and Vers, as may renew the wonted honour and esteem of our English tongue."

The magnanimous relations of the ancient house of Longmans with Wordsworth, Coleridge, Moore, Scott, Macaulay, and William Morris, and how Messrs. Chapman and Hall placated the sensitive and impatient Dickens, illustrate the publishers' rule of life to safeguard authorship and literature.

Not less in America has this spirit been in evidence for the security of literature to its creators and patrons. In the unhappy days before international copyright, which I clearly remember, the publication of authorized editions in this country to protect English authors



against literary piracy was little less than heroic, and often so unselfish as to transcend business ethics.

The modern echo of the declaration of Humphrey Moseley, just quoted, may be heard in a statement once made by Mr. Frank H. Dodd, who died in 1915, senior partner of the firm of Dodd, Mead & Co.:—"I think we ought to publish every year twenty or thirty books of which we know in advance that they cannot possibly pay, but of which we feel sure that they will be a credit to our house." If an American parallel is needed to the Dictionary of National Biography, the Century Dictionary might be named as a priceless library possession so costly to its promoters in their high ambition for it that it could not survive the necessity of a revision imposed by the growth of language in a score of years. The memoir of George Palmer Putnam by George Haven Putnam and the "Memories of a Publisher" by the same author, who will tomorrow honor this Conference with his message, not only reveal the motives and methods of publishing in its highest plane, but make delightful reading for librarians who feel that they also belong to the development of the book in America and rejoice in its prosperity.

I do not wish to seem to exalt the publishers of books by setting up an idealistic conception of one class of merchants. I only hope to have publishers understood by librarians as I have had the privilege of knowing them. There have been reprehensible publishers, of course—many of them, I fear—but they are not the men who produce the literature of which libraries are made, and hence librarians have no cognizance of them either hostile or friendly. Here is a description of a type of man which attracted me in a book to which I have had recent occasion to refer:—"He sees many questions beside profit—questions of art, of literature, of reputation, of personality, of house influence; he is an enthusiastic cultivator of literature for its own sake; he is an ardent encourager and helper of artistic effort for the sake of the man that he is; he loves books, not alone for their content, but just as tangible actualities—yes, he loves books for themselves." As librarians we should like to lay claim to all of those attributes, but the writer was attributing them to the publisher. If they belong to him also, then may we insist upon fellowship and full accord with the possessor of ideals kindred to our own.

#### BOOKSELLER'S FATE A MATTER OF INDIFFERENCE TO LIBRARIANS IN THE PAST

But when we together mention *booksellers* we find ourselves at once at variance. Book-selling is the outlet of the publishing output. The bookseller is the distributor of the publisher's product. He is an essential element in the ordering of the book business. He is not, however, essential to the conduct of the library's affairs. Therefore his survival has not been momentous with librarians. The un-

happy story of the breakdown of bookselling in the United States cannot be related here. This persistent failure of legitimate enterprises of a most creditable character for the furthering of popular intelligence has given me apprehension for the welfare of books and reading, my supreme confidence in the mission of the free library notwithstanding.

Recently in our library I came upon copies of the "Booklover's Almanac," a pleasing little end-of-the-century venture which prematurely perished with the death of its sponsor. In its last issue, that of 1897—twenty years ago—a contribution by Clarence Cook, the art critic, deploras the disappearance of the old-time bookstores. "Bradburn's, Sabin's, Luyster's—pleasant, friendly places, all of them, and rich in surprises, each with a character of its own—have one by one disappeared." To which I might add many others whose extinction I have witnessed in more recent years. In the same number of this Almanac Dr. Weitenkampf, of the New York Public Library, comments with regret on the passing of "Lafayette Place—an Erstwhile Literary Center." "Only a part of the 'up-town movement,'" some may say, "and no sadder than the passing of 23d Street and the Ladies' Mile, from Union Square to Madison Square and Sixth Avenue." Yet the "Ladies' Mile" has been glorified, and has absorbed yet other miles in Fifth Avenue, but where, alas! is the greater Astor Place apart from the glorified Astor Library?

#### WEAK RETAIL DISTRIBUTION HAMPERS PUBLISHING AND AFFECTS LIBRARIES INDIRECTLY

I realize that to be regretfully reminiscent of by-gone years is not vitally helpful to meet present necessities or to guide future tendencies. It is not for us to review past history, but to make present history. We have enough to do to promote librarianship to its fullest effectiveness without lingering over the decay of ancient institutions, however picturesque. But the conditions which for many years have diminished the influence of the bookstore in America have, during the same period, operated to enhance the power of the free library. But unhappily the differences between the various book interests have simultaneously intensified, and our present strategic advantage in the situation cannot be a triumphant one because it is an advantage of one element at the expense of the other element in the partnership of book promotion. Such advantage can be held only by exercise of power, and until the time when greater power can be brought to bear to overcome it. This virtual state of war gives urgent reason for striving towards an early, amicable adjustment against the time when a transfer of advantage will place the control in possibly unfriendly hands.

That distribution is indispensable to production is a business axiom which applies to publishing as to other manufacture. The extent to which the business of publishing enjoys prosperity is the extent to which libraries, which depend on publishing, will prosper. Li-

braries cannot absorb all the product of publishing, bookselling is the only alternative outlet, and as one survives so must the other in the economy of the great industry of books in which we jointly labor. In this dark day, I have faith in the revival of bookselling, book-buying, book-owning among the people. I look for a new day for the book-shop, and I expect an equal opportunity for those people who endeavor to make a livelihood by dispensing the wares of intelligence, as for those dispensing the wares of triviality.

#### MISUNDERSTANDINGS BETWEEN LIBRARIANS AND BOOKSELLERS MORE IMAGINARY THAN REAL

In a recent issue of the PUBLISHERS' WEEKLY was printed an address given before the Annual Meeting of the American Booksellers' Association last spring by an officer of that organization, in which the charge against the libraries was voiced in uncompromising terms. In a succeeding issue the library's champion entered the lists and smote a vigorous blow in defense of his colors. Both contestants recoiled from the encounter buffeted but unbroken, the more heated and perhaps not more hurt that the challenge had been made and accepted. I know Mr. B., the bookseller, to be a discriminating and expert dealer in books; I know Mr. B., the librarian, to be a discriminating and expert purchaser and keeper of books. I have the honor of personal acquaintance with both of these gentlemen. If I could have the privilege of introducing the buyer to the seller as one bookman to another, I am sure there would result immediate recognition of their interdependence for the well-being of literature.

#### BONES OF CONTENTION BETWEEN BOOKSELLER AND LIBRARIAN

We have observed some of the conditions now existing. We should locate the fault and suggest the remedy if this presentation is not to be pointless. The question of copyright, free importation, net prices, direct sales, etc., as they affect the interrelations of the three parties to this difference would require individual treatises for their full discussion. As already intimated, the library has been the gainer by the perplexities of these issues. The librarian must buy in the cheapest market, if he is to be trusted with the expenditure of public funds. If by doing so the local bookseller is deprived of his legitimate trade, the library cannot be held responsible for the misfortune. The libraries, as privileged by law, must escape the customs duties and buy abroad even if the authorized importer thereby loses his rightful American market. Librarians are wholly blameless in seizing every advantage the law allows for the trusts they administer. They would be blameworthy to neglect them. And yet troubles and discord accumulate as these methods are pursued.

What is the root of the difficulty and what is the solution? I am hardly so presumptuous as to claim to possess a specific remedy for all these embarrassments of the book-trade. If I could propose the absolute cure, my contribution to peace would be almost as epoch-

making as the invention of a submarine exterminator. But there are certain definite elements to be recognized which, if sincerely debated as between gentlemen, will go far towards reducing the misunderstanding, and tend in the direction of an honorable and enduring peace among bookmen.

#### FIRST STEPS TOWARD A LASTING PEACE

A first essential is the recognition of a certain identity of interests among publishers, booksellers, and librarians which should bring representative men together on common ground to adjust the differences which arise, and cause them to cease perpetuating the controversy by exchanging high explosive epithets at long range.

Public opinion should be educated to appreciate the importance of the book industry as a national asset. Librarians could foster such a public sentiment. The time may come when the government shall stop aggravating the conditions of international copyright and the tariff, so that the present oppression of book-making shall end.

Legislatures and courts should permit business to organize for the proper regulation of business, as labor is permitted to organize for the control of its commodity. The relation of the *re-sale* price to the *retail* price of the book product should be based upon sound economic principles, which librarians must acknowledge without necessarily surrendering their advantage as large buyers.

The publishers themselves must cultivate a trade solidarity without which *nothing* is possible. The failure of the chief publishing interests to work together harmoniously has prejudiced librarians immeasurably. Where is the Publishers' Co-operative Bureau which librarians were asked a few months ago to uphold? It collapsed by the failure of the publishers' co-operative spirit. I remember how gladly our Library responded to the suggestion of a Christmas campaign to encourage book buying which the Bureau instituted in 1915. In connection with our usual Christmas exhibit, we displayed the large posters about the building, and adorned our correspondence with the pasters:—"Books make the best Christmas Presents." But the thing ended with its beginning, because the publishers themselves were apathetic about one another's good will.

Moreover, it is rumored that as between publishers and booksellers present relations are none too felicitous. This strange division within the house may be the most damaging element in the instability of the structure. It may result from the inadequacy of the service of bookstores as now constituted which drives publishers to resort to methods of reaching a market at the sacrifice of the regular intermediaries. Far be it from librarians to pry into the domestic infelicities of the trade! It is presumptuous enough to suspect them. But it is safe to say that until the house is put in order, any approach of librarians with a propitiatory offering can hardly be welcome or opportune.



It is unfortunately true, too, that many publishers do not feel the necessity of understanding librarians and their aims. If we are to give recognition, we might expect to get it. Librarians are human beings with the usual human faculties and frailties. They are men of business if not business men in the usual acceptance of the term. A publisher began a recent letter to me with these stilted words: "A gentleman of your scholarly attainments should appreciate," etc., instead of using the terms of everyday intercourse: "a man of your business sense (or common sense) should know," evidently employing what he considered to be the phraseology of a cult to ingratiate himself with its priesthood.

This failure to know us, heightened by an evident indifference, gets consummate manifestation every year in certain quarters in connection with the Christmas exhibits shown annually by our library—as in many other libraries—as a disinterested effort to divert our patrons from the borrowing of books to the buying of books. We have been holding Christmas exhibits at Pratt for over twenty years. They involve great labor and much thought, none of which is directed towards the increase of the normal library activities, but all devoted to the promotion of the publishers' and booksellers' immediate purposes.

Some publishers are intelligently appreciative and handsomely co-operative. I should like to place on record those who have thus grasped the idea for which this paper contends. But there are others (a few) who flatly repudiate any dealings of the sort, with singular blindness to their significance and advantage to themselves. It is easy enough to accommodate these by promptly eliminating them and their productions from our program. There are still others who negotiate with us thru their "library departments"—so-called—who suffer from a chronic hesitancy and indecision. They are never convinced of the pecuniary advantage of lending their books for libraries to recommend to purchase to their public, but yet are unwilling, from a habit of kindness, to disappoint our ingenuousness. It is my annual duty to argue with some publishers' representatives that we are seeking no selfish end with our Christmas Exhibits. They cannot, or will not, understand the meaning of disinterested effort.

The persistence of this condition aggravates misapprehension and mistrust. It calls for the direct and personal acquaintance and intercourse between the responsible heads of publishing houses with the responsible heads of libraries, if there is to be any hope of reconciling their mutual intentions.

I have not pointed out faults and laid bare grievances to complain of them. I have no desire to attribute or distribute blame for the confusion in which bookmen now maintain their inter-relations. I have tried to indicate the elemental identity of the being and purposes of all those who have at heart the welfare of books as bearing upon the welfare of the people, and to hint at the cause and pos-

sible remedies of certain disturbing elements. It is possible only thru a council or conference now prevailing. An approach to the final solution representative of all interests bent on the attainment of the common good. I believe librarians will respond to sincere peace overtures, ready to yield as well as to insist, to conserve the rights of others in securing their own. Thus America may hope to gain eventually the abundant prosperity of good books and of those who are their creators, producers, distributors and readers.

It may not be in the best of taste to parody the genial Isaak Walton, but I may be pardoned for yielding to this moment's temptation, for, We are sirs, brothers of the book, and therefore an enemy to self-seeking; for you are to note that we bookmen all love one another, and therefore do we hate self-seeking, both for our sakes and for their sakes who are of our brotherhood.

#### THE RETAILER'S PLACE IN BOOK DISTRIBUTION

By FREDERIC G. MELCHER, before the Roscoe Conference of the New York State Library Association

[Mr. Melcher did not prepare a paper but spoke from notes. The following, written by a representative of the PUBLISHERS' WEEKLY from careful notes made at the time, reflects accurately, if not always literally, the spirit and content of his address.]

IN seeking someone to champion the bookseller's part in the book distributing scheme you might well have called upon any one of a number of New York booksellers in my place, as the best bookstores in the country are to be found in New York; at least, however, you can rest assured that, coming from a different section of the country, I can have "no axe to grind." Twenty and more years of retail bookselling naturally give one a very live interest in one's profession, and I would, frankly, rather help bring about a better understanding between the agencies engaged in producing and distributing books than—well, than to own Brentano's!

The bookseller is the weak member among the agencies engaged in the production and dissemination of literature: he has neither the financial resources of the book publisher, the drive and inventiveness of the periodical publisher, nor the closely integrated organization—making possible these conventions—of the librarians. Yet, for its fascination, the opportunity it offers for public service and the chance for self expression, I personally, would not exchange mine for any other profession.

Melvil Dewey said some time ago that altho there seems to be every reason for close natural relations between publishers, booksellers and librarians, still, in spite of earnest and long continued efforts, the A. L. A. has never had the co-operation it felt it might and should have from these other two book producing and distributing agencies. Perhaps my memory does not extend back far enough to recall these earnest and long continued efforts,



but one thing I am assured of, and that is the identity of our interests. Our common interest is in the connection of literature with readers, and the mere fact that this function has become so largely socialized—thru public libraries, state distribution of school books, government distribution of pamphlets and similar material—is abundant proof of the important place our function occupies.

#### BOOKSELLERS AND LIBRARIANS AS YET BUT SCRATCHING THE SURFACE

Now to just what extent are we succeeding in our aim? I want to toy a few minutes with the figures of book consumption as given by the PUBLISHERS' WEEKLY\*: According to this careful estimate about 80,000,000 books are bought in this country in one year. 5,000,000 of these are Bibles, of which 3,000,000 are sold direct. 12,000,000 are subscription books, 11,000,000 of them being sold direct. Some 37,500,000 school books are sold annually, of which only about 9,500,000 pass thru the retailers' hands—chiefly in Indiana and the Southern states. Of the 4,500,000 government and local publications all but about 500,000 are sold or given away direct.

So far this means that of all these classes some 13,000,000 volumes are sold annually by retail booksellers.

In addition to the classes listed above, the PUBLISHERS' WEEKLY estimates that 8,000,000 copies of fiction are sold by the retail trade and 13,500,000 of non-fiction, making a total of trade sales of 34,500,000. Of these, according to 1913 Government figures, some 3,500,000 were bought by libraries, leaving a balance of about 31,000,000 books sold annually to the general public by booksellers, or not quite 1 book a year for every 3 persons in the country! If we figure each book at \$1 this would make about 30 cents per capita our annual book purchasing record, or less than one-third the per capita expenditure for cigarettes.

So you see we are not a great book buying public. I addressed an advertising club recently on the subject of reading and after I finished the president admitted that he hadn't bought a book in a year. Of eight men in a Pullman smoking compartment recently, five had not bought a book in a year. According to 1913 figures the public libraries get about one book in circulation per capita; as only some 7,500,000 persons borrow books from libraries in this country of 100,000,000 inhabitants, it may be seen from these figures that the public libraries reach only about one person in every fifteen. As compared with this the retail bookseller must reach only about one person out of fifty—if he succeeds in reaching that many. Our experience in Indianapolis would seem to bear out this figure.

Evidently then both of us—both booksellers and librarians—are merely scratching the surface and infinite opportunities for development lie ahead of us

\*See PUBLISHERS' WEEKLY for July 24, 1915.

#### QUALIFICATIONS FOR AND REWARDS OF BOOKSELLER'S CALLING

If a retailer is to cope adequately with so large and many-sided a task he must bring to it unusual equipment, both personal and financial:

1. Capital—and enough of it to pay for fixtures and the long, hard pull thru the first year at least—is an absolute necessity.
2. His trade education must equal that of the librarian, and be it remembered, trade education is as yet practically non-existent and the apprentice system still holds, while by what means he can the bookseller must equip himself to handle with somewhat less stock a public which, coming with money in its pocket, is less patient than the library patron.
3. He must have practical knowledge of merchandising problems.
4. And finally he must possess a personality which radiates an unquenchable and contagious enthusiasm.

If the bookseller can bring all these qualifications to his task, his will be a satisfaction in his work allowed to but few merchants, for his store will become a real community institution, a meeting place for educators, ministers and thinkers and a place of happy memories and associations to a whole city-full of bookmen, while he, himself, will have enjoyed a continuing personal growth. These satisfactions hold men to this task and help bear them forward in the face of past records of failure that might otherwise leave but little room for hope of success.

#### PULPIT AND SCHOOL AS HELPS TO BOOKSELLING

In this task of installing the bookstore in its high place in the community the bookseller is helped by numerous agencies, not the least of which is the pulpit. So, for instance, when a local minister preached on one of Dr. Cabot's books recently our store had to telegraph for more stock of the book to handle the many demands.

Then again books get a peculiar impulse from the schools. The best teachers today are constantly preaching the advantage of the ownership of books. An interesting example of co-operation of this sort occurred recently in Indianapolis where a teacher conducted a course for women on scientific house building and housekeeping. At the close of the course the class built a model house. Our store was asked to install a model library downstairs and also in the boy's room upstairs—I think the model family was supposed to have a "twelve year old intelligent boy"—a library for a boy, which last I am told, attracted more attention from the throngs of boy visitors than the sporting goods draped about the walls!

#### WHY BOOKSTORES AND LIBRARIES SHOULD CO-OPERATE

The third agency that may help out the bookseller is its natural co-worker, the public library. The library generates the heat that causes book-buying. If I were starting a bookstore I should select a community with

a strong public library every time. In Indianapolis we have a very lively co-operation between our store and the public library. If I see a purchaser hesitating over a \$3 book on mechanical drawing I often send him to the library to look the book over at some length—and he very frequently returns to purchase; on the other hand the library often sends customers to us. Public libraries and bookstores, when mutual confidence is once established, are no more rivals than public parks and private gardens! [Applause.]

It is only the superficial observer who thinks that the coming of the public library sounds the death knell of the bookstore. The task before us is far greater than any single agency can cope with. Certain books are so important that it is not enough to have one or two or even five copies at the public library. A book like "Mr. Britling" bears a message that should be sent out thru a community at a time like the present not by ones or twos, but by the hundred and thousand copies. It is the duty and the high privilege of the bookseller to make the channels of distribution for such works as wide and as ramified as possible. Then again there are certain books that are essentially books to own, not to borrow. Many of us do not care very much, for instance, whether or not Emerson's essays are in the public library. Other books, those on home economics like Dr. Holt's baby book, those on business problems, religious and inspirational books, are likewise books we want to own, not merely borrow. It is for the welfare of the community that such books go into its homes, offices and factories by the scores and stay there for quick and constant reference—and to that end we cannot afford to overlook a single active potential agency. Mr. Dewey propounded as a library slogan some time ago: "The best reading for the largest number at the least cost." I take exception to a too literal interpretation of that last phrase. Do the job in the best manner and *then* think about "the least cost." Let us not despise any one or any class, but broaden the slogan to: "The best reading for the largest number at all costs and thru every good channel." [Applause.]

#### BOOK-TRADE NEEDS THE INSPIRATION OF A COMMON ENDEAVOR

And then, finally, all of us engaged in this work need the inspiration of that feeling of togetherness that comes from striking hands in a common task. We in the retail book-trade, especially, need sorely the better understanding and co-operation that would result from such togetherness. We on our part are striving, as Mr. Huebsch will tell you, to increase our trade consciousness and efficiency, both individually and collectively, but in this work we need your tolerant help. Make a beginning by putting this spirit of co-operation to work in your own locality. Don't think of bookstores in terms of the New York City stores, for New York is the nation's city; but think of Albany and Watertown and Utica

and begin by making the task of such men as Sterling and Grant easier.

They tell a story of the Indian who returned from New York and reported that the marvel of marvels in that city was that "they can turn on spring water in every house." The dream of the book-trade is to turn on the fountain of information in every home in the land. Will you help us, you whose state stands before the country as such a leader? so that when the publishers' travelers come out of your state to the rest of the country they will bring a light in their eyes kindled by the prospect of a bigger and better future for the book in this country!

#### WHY COPYRIGHT THRU CANADA IS NOT EFFECTIVE FOR ENGLAND

THE following clear statement by counsel for the Publishers' Association of Great Britain and Ireland of the problem of copyrighting American books in England thru registry in Canada has been forwarded to the PUBLISHERS' WEEKLY by the secretary of that Association. Not only does Mr. MacGillivray, a leading authority on copyright matters, make quite clear the fallacy inherent in relying upon Canadian registry for English protection but the latter paragraphs are an interesting commentary on the muddle of Canadian copyright. The present opinion by Mr. MacGillivray follows the communication to the PUBLISHERS WEEKLY\* in which George J. McLeod & Co. answered an earlier opinion† by him based in turn on the original proposal‡ of the Toronto publishers.

Mr. MacGillivray's opinion follows:

I cannot understand the opinion held by the Canadian lawyers on this point. The Copyright Act 1911 seems to me to be reasonably explicit on the matter.

By Sec. 25 (1) the Copyright Act 1911 does not extend to a self-governing dominion unless declared by the Legislature of that dominion to be in force therein.

The Canadian Parliament has not so declared and therefore the Act does not extend to Canada.

By Sec. 1 (1) Copyright shall subsist thruout the British Dominions to which the Act extends if the work was *first published within such parts* of the British dominions *but in no other works* except so far as the protection conferred by the Act is extended by an Order in Council.

By Sec. 26 (2)—In any self-governing dominion to which the Act does not extend the enactments repealed by the Act (*i.e.*, the Copyright Act 1842) shall *so far as they are operative in that dominion* continue in force until repealed by the Legislature of that dominion.

The Canadian Parliament has not repealed the old Imperial Acts and therefore they remain in force so far as they are operative within the dominion.

\* See PUBLISHERS' WEEKLY for June 23, 1917.

† See PUBLISHERS WEEKLY for June 16, 1917.

‡ See PUBLISHERS' WEEKLY for April 14, 1917.



In the face of these very explicit provisions I do not see how any one can contend with any show of reason that copyright can still be obtained in Great Britain by first publication in Canada.

Messrs. McLeod say that they cannot understand why an author residing in England should be able to secure copyright under the old law in Canada, publishing in England, unless an author residing in Canada and publishing his work there has reciprocal protection under the old law in England. The fact nevertheless is that the old law is repealed so far as it was operative in England but remains in force in so far as it is operative in Canada until the Canadian Parliament chooses to deal with the matter. The intention of the British Government was to give Canada an absolutely free hand in so far as copyrights in Canada were concerned and for that purpose the *status quo* was preserved in Canada until the Canadians themselves should think fit to alter it. But the *status quo* of the Canadian author or publisher in so far as his rights in England are concerned are not preserved. There is nothing unfair in this because the Canadians have, and have always had since the Copyright Act 1911 was passed, the right by taking the necessary steps to acquire copyright in England under the Copyright Act 1911.

The Copyright Act gives each self-governing dominion a choice of five alternatives:

(1) to declare the Copyright Act in force in Canada;

(2) to repeal the old Imperial Copyright Acts and pass a new Copyright Act of their own giving British subjects not resident in Canada substantially the same rights in Canada as they would have had under the Copyright Act 1911. Having taken this course a Certificate from the Secretary of State made under Sec. 25 (2) of the Copyright Act would entitle Canada to be treated as if it were a dominion to which the Copyright Act extends;

(3) to repeal the old Imperial Acts and pass a new Copyright Act of their own giving to British subjects not resident in Canada certain rights in Canada but rights falling substantially short of the rights they would have had if Canada had adopted the Act. Having taken this course an Order in Council would be made by the British Government under Sec. 26 (1) (3) of the Copyright Act granting Canadian authors and publishers reciprocal rights in England;

(4) to repeal the old Imperial Copyright Acts and pass legislation excluding British authors not resident in Canada from any copyright in Canada. A very improbable course for Canada to take but they have the right to do it;

(5) to allow the old Imperial Copyright Acts to remain in force in Canada.

The last is the course which up to now the Canadian Government has adopted. Having done so it is quite clear that first publication in England gives copyright in Canada because

the old Imperial Copyright Act expressly provides that it shall. What the Canadian Government ought then to have done but have not done was to ask the British Government to make an Order in Council under Sec. 26 (3) of the Copyright Act 1911 giving Canadian authors and publishers reciprocal rights in England. I have no doubt such an order could have been had for the asking if the Canadians had made up their minds to retain either permanently or temporarily the *status quo ante* between Canada and this country but the whole trouble is that they have so far been unable to decide what course to adopt and nothing whatever has been done, with the result that owing either to a want of understanding of the matter or to pure dilatoriness they have deprived their authors and publishers of any British Copyright outside Canada.

With regard to the last paragraph in Messrs. McLeod's letter I quite agree that in order to obtain copyright in Canada for an American work the publication within the British Dominions must be on the same day as the publication in America because no days of grace are given by the Act of 1842. Therefore, if it is not convenient or practicable to publish a work in England or Newfoundland on the same day\* as it is published in the U. S. A., it would be wise to effect a simultaneous publication in Canada in order to secure the Canadian copyright which otherwise would be lost.

I trust that the above makes the position clear.

#### R. H. MACY & CO. SUE THE VICTOR COMPANY

HAVING won the first round of their litigation with the Victor Talking Machine Company, R. H. Macy & Company will now begin trial of their Sherman law suit for triple damages, aggregating \$570,000, which will be tried in the United States District Court for New York. The complaint has been prepared by the Macy attorneys, Wise & Seligsberg. It sets forth that the defendants on Aug. 1, 1913, entered into an unlawful agreement with upward of 7000 dealers, in various localities thruout the United States, to prevent competition, to limit the supply, and to fix the prices of the talking machines and records made by the Victor Company.

Those having the privilege of dealing in these articles, the complaint says, were designated either as "Licensed Distributors" or "Licensed Dealers," and under the agreement made between them and the producing concern no dealings were to be had with any retail or wholesale dealer unless an agreement was first signed to adhere to the full retail price. These

\* The writer overlooks the fact that while simultaneous publication under the law of 1842 meant the identical day, the British code of 1911 (Sec. 35, subsec. 3) specifically defines simultaneous publication as publication within fourteen days. [Ed. PUBLISHERS' WEEKLY.]



agreements, it is alleged, contained a provision warning all purchasers that those who violated the agreement would be punished for a breach of contract and enjoined under the stringent rules of the patent laws, which carried certain harsh penalties.

By these methods, the complaint alleges, competition was restrained and destroyed and a monopoly, within the meaning of the law, was created. The purpose of this alleged illegal conduct, it is explained, was to procure unreasonable profits. The plaintiff has maintained for many years a department for the sale of the Victor machines and records, but since Aug. 1, 1913, it has not signed the agreement, which was generally required, altho all of the rules and regulations of the company had been obeyed.

In March, 1914, the plaintiff had on hand, so it states, a number of shopworn Victor records upwards of two years old, and it was suggested that these be disposed of at a price less than the price fixed by the defendants. But the plaintiff was notified, the complaint recites, that any departure from the list retail price would result in a failure to procure a new supply. But the shopworn records were sold at a reduced price and the threatened punishment was meted out. It is alleged that circulars were sent to all individuals in the trade advising them not to sell any Victor machines or records to Macy & Co., and that there was established a system of espionage for the purpose of detecting and punishing any person who violated this order.

To further intimidate the plaintiff, the complaint says, the defendants instituted a suit in the Federal Court against the plaintiff on a charge of having infringed the Victor patents. This action was dismissed without a trial. How onerous and damaging the alleged conduct of the defendants was is described in the complaint in this way:

"Since the first day of April, 1914, this plaintiff has been unable to purchase Victor talking machines and records in the ordinary course of business, at the usual discounts, and upon the customary terms. It has been compelled to purchase supplies in unusual ways and thru agents in various States thruout the United States. That by reason thereof, and by reason of the expense plaintiff was compelled to incur for the extra transportation and hauling, salaries of additional employes and loss of discounts, it was damaged in the sum of \$75,000."

Besides this extra cost, the plaintiff alleges that it was also compelled to pay \$15,000 to defend the suit begun by the Victor Company in the United States Court, and that it was also prevented from earning the large profits which otherwise would have accrued to it if its business had not been thus interrupted.

The co-defendants named are Landay Bros., Inc.; Blackman Talking Machine Company; Charles H. Ditson & Co., New York Talking Machine Company, Silas E. Pearsall & Co., Emanuel Blout, C. Bruno & Sons, Inc., and I. Davega, Jr., Inc.

## RIDER TO ENEMY TRADING ACT IMPOSES CENSORSHIP ON PRINTED MATTER

A RIDER attached to the Trading with the Enemy act, the conference report on which was adopted by the Senate on Monday, is believed in Washington circles to restore many of the powers of censorship over the press which the Administration sought to obtain thru the Espionage act. The section in question, section nineteen, provides that:

"Ten days after the approval of this Act, and until the end of the present war, it shall be unlawful for any person, firm, corporation, or association, to print, publish, or circulate, or cause to be printed, published, or circulated, in any foreign language, any news item, editorial or other printed matter, respecting the Government of the United States, or of any nation engaged in the present war, its policies, international relations, the state or conduct of the war or any matter relating thereto; *Provided*, That this section shall not apply to any print, newspaper or publication where the publisher or distributor thereof, on or before offering the same for mailing, or in any manner distributing it to the public, has filed with the postmaster at the place of publication, in the form of an affidavit, a true and complete translation of the entire article containing such matter proposed to be published in such print, newspaper, or publication, and has caused to be printed, in plain type in the English language, at the head of each such item, editorial, or other matter, on each copy of such print or publication, the words 'True translation filed with the postmaster at ..... on ..... (naming the post office where the translation was filed, and the date of filing thereof), as required by the Act of ..... (here giving the date of this Act).'

"Any print or newspaper publication in any foreign language which does not conform to the provisions of this section is hereby declared to be nonmailable, and it shall be unlawful for any person, firm, corporation, or association, to transport, carry, or otherwise publish or distribute the same, or to transport, carry, or otherwise publish or distribute any matter which is made non-mailable by the provisions of the Act relating to espionage approved June 15, 1917. *Provided further*, that upon evidence satisfactory to him that any print, newspaper or publication printed in a foreign language may be printed, published, and distributed free from the foregoing restrictions and conditions without detriment to the United States in the conduct of the present war, the President may cause to be issued to the printers or publishers of such print, newspaper or publication a permit to print, publish and circulate the issue or issues of their print, newspaper or publication free from such restrictions and requirements, such permits to be subject to revocation at his discretion. And the Postmaster General shall cause copies of all such permits and revocations of permits to be furnished to the postmaster of the post office serving the place

from which the print, newspaper or publication granted the permit is to emanate. All matter printed, published and distributed under permits shall bear at the head thereof in plain type in the English language the words, 'Published and distributed under permit authorized by the Act of — (here giving date of this Act), on file at the post office of — (giving name of office).'

#### WAR TAX BILL CONFERENCE CLOSES —FIRST AND THIRD CLASS MAIL INCREASES

AFTER two weeks' deliberation, the Senate and House conferees reached an agreement on the War Tax bill on Thursday of this week. While the action was officially said to be tentative, virtually only formal approval of the new draft remains to be voted. It will be considered first by the House and the bill's enactment into law next week is regarded as assured.

Additional taxes between \$250,000,000 and \$300,000,000 over the Senate bill, which totaled \$2,416,000,000, were added by the conferees. As passed by the House the total was \$1,868,000,000.

Of the \$250,000,000 to \$300,000,000 increase, about one-third was placed upon postage. The House one-cent letter tax, estimated to raise \$70,000,000, which was stricken out by the Senate, was restored by the conferees, and their agreement for a graduated zone increase on second-class mail rates is estimated to raise some millions more.

#### HOBART J. SHANLEY OF BURLINGTON SELLS BUSINESS

HOBART J. SHANLEY, for forty-four years identified with the Corner Book Store which bears his name, has sold his interest in the business to Frederick E. Burgess, a partner in his business for eighteen years. At the request of the new owner, Mr. Shanley will remain connected with the business for a time. He intends eventually to take a vacation, after which he will probably go to California, where his son is located.

Hobart J. Shanley & Co. became, under Mr. Shanley's direction, one of the most progressive stores in New England and occupied a very definite place in the intellectual life of the community.

#### COPYRIGHT NOTES CYPRUS PASSES NEW LAW

CYPRUS passed a new copyright law on June 18, according to a note from the *Cyprus Gazette* reprinted in the *British and Colonial Printer and Stationer*. The law, which repeals the law of 1914, may be cited as the Copyright Law, 1917, and provides, *inter alia*, that the notice to be given under Section 14 of the Imperial Copyright Act, 1911, to the Chief Collector of Customs in Cyprus may, instead of being so given, be given to the Commissioners of Customs and Excise of the United Kingdom, and if so given and communicated by the said Commissioners to the

Chief Collector of Customs shall be deemed to have been given to the Chief Collector of Customs.

#### PERSONAL NOTES

HARRY A. FRANCK is reported to have sailed for France as a lieutenant of cavalry.

F. A. MILLER, formerly assistant manager of John V. Sheehan & Co.'s Ann Arbor store, has resigned his position and will move to Jacksonville, Fla., where he will be manager of the book department for the H. & W. B. Drew Co. For seven years previous to his position with Sheehan & Co. Mr. Miller was connected with the University of Illinois supply store at Champaign, Ill.

#### PERIODICAL NOTES

BEGINNING OCTOBER 6, the *Argosy* will again be issued as a weekly.

THE *Journal of Education* will raise its price to \$3 November 1.

THE *Nation* will issue its Fall Book Number on October 11. On November 29 its Holiday Book Number will appear.

WITH THE NOVEMBER ISSUE, the price of *Scribner's Magazine* will be raised to \$4 a year, 35 cents a copy.

#### LITERARY AND TRADE NOTES

CHAPMAN & HALL have raised the price of their Shilling Net Library to 1s. 3d. net.

GEORGE MOORE has just finished revising his first success in fiction—"A Mummer's Wife"—and the new version is published by Brentano's.

FUNK & WAGNALLS have just published "The Soldier's Service Dictionary of English and French Terms," a pocket-size volume edited by Dr. Frank H. Vizetelly.

THREE EDITIONS of H. G. Wells' "The Soul of a Bishop" (Macmillan) were required before publication on September 12, the fourth on its day of issue.

THE shortage of paper in Germany is said to be serious enough to have prevented the issue of some of the Berlin newspapers on September 22 and those that appeared were considerably reduced in size.

"VIA BERLIN" by Crittenden Marriott, which Robert J. Shores publishes to-day, is a story of international intrigue which explains why the American fleet made the grand tour around South America to Japan.

"MISSING," Mrs. Humphry Ward's new novel which Dodd, Mead & Co. will publish in October, deals with the social problems in the trial and temptation of a young bride whose soldier husband is reported 'missing.'

EXTRA COPIES of the Fall Announcement number of the PUBLISHERS' WEEKLY can be had at the nominal cost of ten cents each. As an index to all the new books of the season, its value to the selling force is obvious.

C. W. BEAUMONT & Co., 75 Charing Cross Road, W. C., is a new London publisher spe-



cializing in poetry and general literature. The first book of the new firm will be a limited edition of a volume of poems by John Drinkwater.

SINCE THE FIRST OF JANUARY the Ronald Press Co. has sold 2000 copies of Walter Dill Scott's "Influencing Men in Business." In printing another edition of this book, the increased cost of materials has compelled an increase in the list price to \$1.50.

FURTHER PROGRESS of net prices in England due to the war is indicated by an emergency note pasted on the last issue of *Cassell's Book Talk* announcing that the price of all novels announced therein at 6s. regular had been raised to 6s. net.

THE OXFORD University Press announces the approaching completion of "Today's Short Stories Analyzed," a technical study of twenty-five contemporary magazine stories to be issued as a companion volume to Prof. Robert W. Neal's "Short Stories in the Making."

A NEW EDITION of "The Assault," by Fred-eric Wile, has just been announced by Bobbs-Merrill. It contains a new chapter on How Europe Viewed America's Entrance into the War, and omits a chapter, now out of date, entitled Too Proud to Fight.

THE TYRANNY of small things is scored by E. F. Benson in his "The Tortoise," to be published by George H. Doran Co. in October. The novel pokes gentle yet seriously intended fun at a group of well bred and mannered folk in a Sussex town.

THE PART played by cavalry in the European war is told by Frederic Coleman in "With Cavalry in the Great War," among George W. Jacobs and Co.'s fall publications. It is a record of personal experiences in the trench line thru the second battle of Ypres.

LOENING'S "MILITARY AEROPLANES," used as a text-book in all government aviation schools, and "Gunnery and Explosives for Artillery Officers" are the two most recent additions to the Military Publishing Co.'s constantly expanding list of military text-books.

LITTLE, BROWN & Co.'s leading October novel will be "The Indian Drum," by William MacHarg and Edwin Balmer, a story based on a legend that near the northern end of Lake Michigan a sound like the booming of an Indian drum is heard whenever the lake takes a life.

THE POSSIBLE ADDITION of some 3,000,000 acres to England's wheat acreage during the coming year, with its resulting 4,500,000 tons of additional straw, is being urged in some quarters as a possible source of relief for England's shortage of materials for manufacturing certain grades of paper.

JOSEPH AMES'S new book, "Under Boy Scout Colors" (Century), has been approved by the American Boy Scout Organization of America. Mr. Ames has been scout master and scout commissioner in Morristown, N. J., and a good many of the characters in this book were taken practically from life.

HONORE WILLISIE'S "Benefits Forgot" published this month by the Frederick A. Stokes Co. is a true story of Lincoln's time. The "benefits forgot" are the great sacrifices made by a mother for her son, a young army surgeon, finally brought to a realization of his ingratitude by the President himself.

THERE HAVE BEEN so many "war books" that it might seem difficult to find a novelty in that line, but Henry Holt & Co. think they have one in "Topography and Strategy in the War" by Professor Douglas W. Johnson of Columbia, which they are hurrying thru the press and hope to issue in October.

A PRIZE OF 1000 FRANCS has been offered by a citizen of Belgium for the best school text-book on the subject "The Crimes Committed by the Germans Against Humanity and Against the Rights of Peoples in Belgium During the War." The offer was recently printed in the clandestinely published paper *La Libre Belgique*.

NEVER INTENDED for American or English eyes, "The Journal of Submarine Commander Von Forstner" will nevertheless see the light on October 6 under the imprint of Houghton Mifflin Co. It is said to be a frank exposé of the methods of German submarine warfare. John Hays Hammond, Jr., writes the introduction.

WHEN TOM KELLY first burst into what he supposed to be society, he had to hire a dress suit and take dancing lessons in company with two Swedish cooks. How the miserably out-of-it Harvard boy became a real social lion is told in Arthur Train's "The World and Thomas Kelly" to be published by Charles Scribner's Sons October 19.

A NEW SITUATION, or a new device in fiction is about as rare as a red-haired boy without freckles, and when you find it you should run up the flag and declare a half holiday. What Ethel Kelley has devised in her charming first novel, "Turn About Eleanor" (Bobbs-Merrill), is said even to warrant a whole holiday.

"THE WORLD'S POOREST ADVERTISER" Herbert S. Houston, ex-president of the Associated Advertising Clubs of the World, calls the church. A suggestive book in this connection is W. B. Ashley's "Church Advertising" (Lippincott's), which describes the many legitimate ways a church could and should advertise.

MARSHALL JONES Co. are publishing Ralph Adams Cram's "Substance of Gothic," not a technical treatise on Gothic but a discussion of medieval civilization in a philosophical, religious and economic aspect, showing how and why this, the greatest period of Christian civilization, expressed itself in such a wonderful form of architecture.

TWO DUTTON BOOKS of interest to musicians are Clifton Cooke's "Practical Singing," in which the author discusses the different systems of voice training and gives detailed advice as to breathing, vocal development, dic-



tion and interpretation, and A. Eaglefield Hull's book on Alexander Scriabin, the Russian composer, "The Great Russian Tone Poet—Scriabin."

THE INIMITABLE EMMA MCCHESENEY, well known to fiction readers, and to play-goers thru Ethel Barrymore's stage rendering, as the capable business woman who could still be charming, is now to be followed by another such attractive combination from Edna Ferber's pen, "Fanny Herself," to be published Oct. 4 by Frederick A. Stokes.

A "GLAD" BOOK for the children is "The Pollyanna Annual," a collection of the stories, pictures, puzzles and games that kept that young person's optimism effervescing. This storehouse of gladness, said to be the first American annual for children over kindergarten age, is edited by Florence Orville and will be published by the Page Co. on October 25.

TWO BOOKS for the soldier or sailor's kit are announced by the Stanton & Van Vliet Co. "The Army and Navy Diary" with a rubberized cover contains spaces for French-English words, addresses, autographs and other memoranda. "The Oxford French-English Conversation Book" has lists of military, naval and other terms necessary for conversation in the land of the *poilu*.

IN OCTOBER Boni & Liveright will publish "The Great Modern French Stories," a book of twenty-three epoch-making short stories of France during the past hundred years, arranged chronologically for the purpose of giving the reader a complete idea of the evolution of the modern French story. This anthology has been compiled, with a critical introduction, biographical and bibliographical notes by Willard Huntington Wright.

"A DIRECTORY OF MAILING LISTS" compiled by William S. Thompson is published this month by G. P. Putnam's Sons. Mr. Thompson, an expert on mail-order business, has grouped under subjects and cross-indexed numerous available mailing lists already published as books or pamphlets with the price, name and address of the publisher. The book should be a time and expense saver to all who sell or advertise by mail.

"IN THE FOOTSTEPS OF ST. PAUL" by Francis E. Clark, D.D., LL.D. (Putnam), is an account of the life and labors of St. Paul in the light of a personal journey to the cities visited by the Apostle. Bible students, preachers, Sunday school teachers and all who study the Bible should find in this volume something that will make the life of the greatest of the apostles seem more real and less remote.

"MARCHING MEN," published recently by the John Lane Co., is Sherwood Anderson's second novel. Altho dealing with peace times it is a study of the war spirit as applied to civic life. It tells about a new idea on the part of a miner's son to bring about, thru the medium of marching men, something organ-

ized and definite in the way of a united labor force that might successfully accomplish the world's work.

WALT MASON's recent contributions to the wit and wisdom of nations will appear shortly under the title of "Terse Verse" (McClurg). This breezy "poet's" popularity abroad is attested by the fact that even so staid a journal as the *Edinburgh Scotsman* speaks of his rhymes as conceived, "often in a spirit of pure fun, but not seldom with a shrewd and tender seriousness underneath their racy American facetiousness."

STUDENTS OF CHARITY who are interested to know what history teaches of methods of charity will welcome F. Stuart Chapin's "Historical Introduction to Social Economy," recently published by the Century Co. The great agrarian problems of land distribution, as Mr. Chapin points out, the great problems of slavery and of poverty, recur with startling regularity. Mr. Chapin interprets these problems in the light of the industrial organization of each period.

FAWCETT & Co. have secured the publication rights for Great Britain and Ireland of a hitherto unpublished Ibsen play, "Realities." Ibsen was so dismayed with the fierce attack made on "Ghosts" that he determined "Realities" should not be published until the world was prepared to receive it. Mr. Austin Fryers, to whom the author intrusted the play with a request that he should adapt it and not give a mere bald translation, believes the time is now ripe for its publication.

FROM THE publication of "Richard Carvel" in 1889 to "A Far Country" in 1915 Winston Churchill's novels have kept the lead in the list of the six best sellers. His new novel, "The Dwelling Place of Light," to be published by the Macmillan Co., October 10, seems destined for the same place. It is an interpretation of human relationships of to-day and follows the heroine, Janet, of Pilgrim stock and tenement environment, thru her search for self-understanding and adjustment.

OF FAR more than local interest is "Dwelling Houses of Charleston, South Carolina," by Alice R. Huger Smith and D. E. Huger Smith, a recent addition to Lippincott's limited editions. Its object has not been to describe these houses in guide book manner, but to show how the fashions of their architecture, tho imported from England, have maintained local characteristics. The book is copiously illustrated with representative examples of architecture including drawings, photographs and architectural drawings.

COLUMBIA UNIVERSITY is again announcing a series of prizes for notable books, plays and journalistic writing appearing during the coming year. Among them are prizes of \$1000 each for the American novel published during the year which best portrays the wholesome atmosphere of American life, for the original play performed in New York which best represents the educational value

and power of the stage in raising the standard of good morals, good taste and good manners and for the best history of the services rendered to the public by the American press in the preceeding year. The best book of the year on the history of the United States will receive a prize of \$3000 and the best American biography a \$1000 award.

IN VIEW OF THE IMPORTANCE of keeping up the supply of educational books, the British Paper Commission has decided to issue special licenses for the importation into England of straw board required for binding such books. An applicant for special license must be a publisher of educational books, who must state, when making his application, the exact titles of the books in respect to which his application is made. These books must be such as are intended for class use in schools, colleges and educational institutions. The applicant will be required to state the aggregate number of such volumes sold by him during the twelve months ending June 30, 1917, and a license will be issued making him an allowance of one ton of boards for every 12,000 volumes sold by him during that period.

THE UNIVERSITY OF LONDON PRESS announce that they have made arrangements for the early publication in English of the principal volumes on war medicine and war surgery issued by the well-known French house of Masson et Cie. in their *Horizon Collection*. The series will be known in England as the *Military Medical Manuals* under the general editorship of Sir Alfred Keogh. Among the more important titles now ready are: "The Clinical Forms of Lesions of the Nerves"; "The Treatment and Repair of Lesions of the Nerves"; "The Treatment of Fractures"; "Fractures of the Lower Jaw"; "Localization and Extraction of Projectiles"; "Syphilis and the Army"; "The Fractures of the Orbit by Shot or Shell"; "Hystero-Piathiatism, and Nervous Troubles of a Reflex Order"; "Artificial Limbs"; "Dysenteries, Cholera, and Exanthematic Typhus"; "The Psycho-Neuroses of War"; "Wounds of the Abdomen"; "The Treatment of Infected Wounds"; and "Typhoid Fevers and Para-Typhoid Fevers."

ACCORDING TO FIGURES recently made public in the Bengal Administration report, there has been very little difference in the quantities of the imports of books and other printed matter, including maps and charts, but excluding printed stationery, into India during the past three years, but there has been considerable difference in the values for this period. During 1916 the value of these goods imported was £303,578, against £285,984 and £323,587 during the two previous years, an increase of £17,594 over 1915 and a decrease of £20,009 on 1914. The quantities were 27,911 cwts., 27,562 cwts. and 27,871 cwts. respectively. The exports of books and other printed matter, including maps and charts, but excluding printed stationery, were 7321 cwts., 7886 cwts. and 6673 cwts. for the years 1916,

1915 and 1914, valued at £29,543, £35,190 and £28,709 respectively. The re-exports of these articles during 1916 were 1277 cwts., valued at £11,410, as compared with 1456 cwts., valued at £13,111, for 1915, and 1116 cwts., valued at £12,262 for 1914.

A RECENT WRITER in the *Dial* on the subject of shorter novels, after summing up the novelist's creed as to "use the story as a means of talking about all that interests him most, and about nothing that does not interest him," has some very positive suggestions to make for the betterment of the modern novel: "I believe that a novelist can say his say in 60,000 words, or even in 50,000. I believe that in 50,000 words, properly packed, he can even cover long periods of time and can handle adequately a large number of individuals and of family groups. Much of the accepted apparatus must, of course, be thrown into the discard. I would be indulgent toward the preliminary exposition, but not far beyond it. One should rule out long descriptions of persons—such things are nugatory and vain: with your best effort the reader sees only what he has seen, and figures your personage on the basis of his own experience and recollection. One must abolish set descriptions of places, unless unique, remote, unfamiliar; for the world, in these days of easy travel and abundant depiction, has come to know itself pretty well. One will banish all "conversation," whatever its vraisemblance to life, if it merely fills the page without illuminating it. I would sweep away all laborious effort on stuff that is dragged in because some one will think it "ought to be there"—*clichés*, conventional scenes and situations. To prevent sprawl and formlessness I favor a division into "books," and a division of the book into sections. Thus articulation and proportion will be secured, as in the case of an architectural order; and one will be better able to down the rising head of verbosity."

#### BUSINESS NOTES

BOSTON, MASS.—Frank C. Brown, formerly with Little, Brown & Co., announces that he has opened an office at Room, 511, 44 Bromfield St., for the sale of rare and fine books.

CLARKSBURG, W. VA.—Hall & Bradford, booksellers, newsdealers and stationers, are reported purchased by James & Law Co.

GOLDENDALE, WASH.—The book and stationery store of W. P. Flanary is reported sold out.

MONTREAL, CAN.—Granger Freres, Ltd., booksellers and stationers, recently suffered fire loss, which was covered by insurance.

MONTREAL, CAN.—John Wilson Riddell and Henry Maurice Williams have registered a partnership as the Melrose Book Store.

MUSKEGON, MICH.—Daniels Book Shop is a hustling new business incorporated in July with authorized capital of \$6000. J. H. Reichardt is president, Mr. Daniels, treasurer.



NEW YORK CITY.—Robert H. Dodd desires to notify his patrons that he has removed his offices from the ground floor of the building at 443 Fourth Avenue, to the eleventh floor of the same building.

SAN FRANCISCO, CAL.—E. T. Mullen's book and stationery store has been sold.

UTICA, N. Y.—Due to increased business, John L. Grant has separated his wall-paper department from the book and stationery department by incorporating it as the Grant Wall Paper Co. and locating it on the second and third floors above the bookstore. The latter will now occupy the entire main floor.

VANCOUVER, B. C.—O. Weber, stationery, books, etc., is now at 683 Granville St.

### AUCTION SALES

OCT. 2, AT 10:30 A. M. AND 2:30 P. M. (Two sessions.) Catalog: Books and pamphlets. (No. 41; 633 lots.)—*Scott & O'Shaughnessy*.

OCT. 3, 4, 5 AT 10 A. M. AND 2 P. M. (Six sessions.) Catalog of Americana from the library of the late Fk. B. Sanborn. (2401 lots.)—*Libbie*.

OCT. 11, 12, 1917. Catalog: Valuable miscellaneous library belonging to J. Levering Jones, Esq.—*Henkels*.

OCT. 18, 1917. Catalog: Rare and scarce Americana and miscellaneous books belonging to John C. Brady.—*Henkels*.

OCT. 23, 1917. Catalog: Autograph and historical documents belonging to John R. Craigie and others.—*Henkels*.

### BIBLIOGRAPHICAL NOTES

#### CATALOGS OF NEW AND SECOND-HAND BOOKS

W. W. Blake, Mexico City, Mexico, Ave. 16 de Septiembre 13. Catalog: Blake's Bulletin for September. (No. 54; 198-347 titles.)

Morris Shop, Inc., Chicago, Ill., 24 N. Wabash Ave. Catalog: Over 300 big book bargains.

THE ENGLISH HOUSE of Karlslake & Co. have just put out Part 3, Volume 13, of their well-known and indispensable "priced and annotated record of London, Dublin, Edinburgh, Glasgow and American Book-Auctions." This part contains 3725 records; an interesting article on "Northamptonshire Printing, Printers and Booksellers," by Reginald W. Brown, F.L.A.; Colloquialism by the Editor; and Notices of Booksellers' Catalogues.

ONE of the most interesting of the many war publications from a bibliographical point of view is *Le Musée et l'Encyclopedie de la Guerre*, which J. Grand-Carteret, of 2 Rue Félix-Ziem, Paris, is issuing in monthly parts. He is now occupied with "Journals on the English Front," on which subject he intends to issue a volume containing particulars of all such journals, with facsimiles and reproductions of the illustrations.

A MAMMOTH INTERNATIONAL WAR BIBLIOGRAPHY in card catalog form is being compiled by the International Bibliography of the War, 86, Old Road West, Gravesend, Kent, England. Under author, title and subject will be listed books, pamphlets, posters, handbills, circular letters of the Army and Navy, announcements relating to war savings, motion picture films and leaflets issued by societies and private agencies. The work entails a world-wide organization. Only seven sets of the card catalog are to be made and one set only will be deposited in any one country. One set is available for the United States.

### STATEMENT OF THE OWNERSHIP, MANAGEMENT, CIRCULATION, ETC., REQUIRED BY THE ACT OF CONGRESS OF AUGUST 24, 1912, OF THE PUBLISHERS' WEEKLY, published weekly at New York, N. Y., for October 1, 1917.

STATE OF NEW YORK, ss.  
COUNTY OF NEW YORK,

Before me, a Notary Public in and for the State and County aforesaid, personally appeared J. A. Holden, who, having been duly sworn according to law, deposes and says that he is the Business Manager of the PUBLISHERS' WEEKLY, and that the following is, to the best of his knowledge and belief, a true statement, of the ownership, management, etc., of the aforesaid publication for the date shown in the above caption, required by the Act of August 24, 1912, embodied in section 443, Postal Laws and Regulations, printed on the reverse of this form, to wit:

1. That the names and addresses of the publisher, editor, managing editor, and business manager are:

Publisher . . . . . R. R. BOWKER CO.  
241 West 37th St., New York.  
Editor . . . . . R. R. BOWKER  
241 West 37th St., New York.  
Managing Editor . . . . . FREMONT RIDER  
241 West 37th St., New York.  
Business Manager . . . . . JOHN A. HOLDEN  
241 West 37th St., New York.

2. That the owners are:

R. R. BOWKER CO., 241 West 37th St., New York.  
R. R. BOWKER, 241 West 37th St., New York.  
A. H. LEYPOLDT, 241 West 37th St., New York.  
J. A. HOLDEN, 241 West 37th St., New York.  
FREMONT RIDER, 241 West 37th St., New York.  
W. A. STEWART, 241 West 37th St., New York.

3. That the known bondholders, mortgagees, and other security holders owning or holding 1 per cent. or more of total amount of bonds mortgages, or other securities are:

NONE.

4. That the two paragraphs next above, giving the names of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company but also, in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation, has any interest direct or indirect in the said stock, bonds, or other securities than as so stated by him.

R. R. BOWKER CO.,

J. A. HOLDEN, Business Manager.

Sworn to and subscribed before me  
this 19th day of September, 1917.

DELLA M. GRAHAM,

Notary Public, Kings Co., N. Y., No. 206.  
(My commission expires March 30, 1919.)

[Seal.]  
Certificate filed in New York Co. No. 263.  
New York Register No. 9229.



## Weekly Record of New Publications

*The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.*

*Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n.d.]*

*A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

*Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals.*

**Adams, Clayton.** Ethiopia, the land of promise; a book with a purpose. N. Y., Cosmopolitan Press. c. 129 p. D \$1

Story written by an Ethiopian giving a picture of the life of the negro in America and showing the injustice with which he is treated.

**Adams, J. Duncan.** Carpentry for beginners; things to make; il. with sketches and diagrams by the author. N. Y., Moffat, Yard. c. 8+248 p. O \$1.50 n.

Gives directions for making a large number of household articles.

**Addis, W. E., and Arnold, T., comps.** Catholic dictionary; containing some account of the doctrine, discipline, rites, ceremonies, councils and religious orders of the Catholic Church; rev. with additions by T. B. Scannell. 9th ed. St. Louis, Herder. 12+876 p. 8° \$6.50 n.

**Alden, Raymond Macdonald.** Alfred Tennyson; how to know him. Indianapolis, Bobbs-Merrill. [c. '17] 376 p. por. D \$1.50 n.

Discussion of Tennyson's life, character and training. Shows the poet's career and circumstances by glimpses and highlights, always illustrated by his work. Contains many selections and a chapter on Tennyson, the Victorians and ourselves.

**Allen, Alfr. H.** Commercial organic analysis. [Rev. ed.] Phil., Blakiston. 18+836 p. il. tabs. 8° \$5 n.

**Altschul, C.** The American Revolution in our school text-books; an attempt to trace the influence of early school education on the feeling towards England in the United States; with an introd. by Ja. T. Shotwell. N. Y., Doran. [c. '17] 168 p. O \$1 n.

Study of the methods, past and present, by which the American Revolution has been taught in the schools of the United States.

**Altsheler, Jos. Alex.** The rulers of the Lakes; a story of George and Champlain; il. by C. L. Wrenn. N. Y., Appleton. c. 332 p. col. pls. D \$1.35 n.

Historical romance covering period of the French and Indian War just after Braddock's defeat. Young Robert Lennox and Tayoga, an Indian, who make a dangerous journey through the wilderness to warn the garrison at Fort Refuge of hostile forces and afterwards join the army as scouts, are the heroes.

**American Institute of Chemical Engineers.** Transactions. v. 9, 1916. N. Y., Van Nostrand. c. 430 p. il. por. charts tabs. fold. diagr. O \$6 n.

**Ames, Jos. Bushnell.** Under boy scout colors; il. by Walt Louderback; approved by the "Boy Scouts of America." N. Y., Century Co. [c. '16-'17] 321 p. pls. D \$1.35 n.

Story of adventures of some boy scouts which sets forth the life of the boy scout organization and the effects upon its members of the discipline and useful knowledge which this organization supplies.

**Andrews, Edith Fargo.** Vagrant visions [verse]. Bost., Sherman, French. c. 80 p. D \$1 n.

**Appalachian Mountain Club, Boston.** Guide to paths in the White Mountains and adjacent regions. [Rev. ed.] Bost. [The club, 1050 Tremont Bldg.] [c. '17] 11+424 p. maps (part fold.) S \$2

**Arnold, Edn. Lester Linden.** The wonderful adventures of Phra the Phoenician; retold; with an introd. by Edn. Arnold; with 15 il. by H. M. Paget. New ed. N. Y., Putnam. 4+451 p. pls. D \$1.50 n.

**Axelrad, Philip.** Dictionar complet englez-român cu pronuntare; complete English-Roumanian dictionary with pronunciation. N. Y., Biblioteca Româna, [72 Greenwich St.] [c. '17] 19+482 p. 16° \$1.50

**Baldwin, Ja.** The sampo; a wonder tale of the old north; il. by N. C. Wyeth. N. Y., Scribner. [c. '12] 8+368 p. col. pls. D (Heroes of the olden time) \$1.50 n.

Finnish epic, the Kalevala, narrating the exploits of heroes and heroines of the north, told in prose with some additions and rearrangement of material.

**Barbour, Ralph H.** Hitting the line; il. by Norman Rockwell. N. Y., Appleton. c. 332 p. col. pls. D \$1.35 n.

Story of school life featuring football. Monty Crail, the hero, makes good at sports as well as in character development.

**Barrès, Maurice, and others.** The war and the spirit of youth. Bost., Atlantic Monthly. [c. '17] 110 p. D \$1

Three papers published at intervals in *The Atlantic* written by a Frenchman, an Englishman and an American seeking for spiritual comfort in the war.

**Bartley, R. M.** Poems, sonnets and sacred songs. Bost., Badger. c. 147 p. D \$1.25 n.

**Barton, Olive Roberts.** Cloud boat stories; with il. by Milo Winter. Bost., Houghton Mifflin. c. 8+138 p. col. pls. O \$1.50 n.

Bed-time stories for very little children about a boy who sailed away with the Sandman.

**Beers, H. Augustin.** The two twilights [verse]. Bost., Badger. [c. '17] 79 p. D \$1 n.

**Bess, Elmer Allen, and Bess, Emma Caughey.** Twenty-five [verse]. N. Y. and Chic., Revell. [c. '17] 80 p. 12° 75 c. n.

**Blair, T. Stewart.** Botanic drugs; their materia medica, pharmacology and therapeutics. Cincinnati, O., Therapeutic Digest Pub. [501 E. 5th St.] c. 394 p. D \$2

Discussion of drugs of plant origin.

**Blanchard, Amy Ella.** In camp with the Muskoday camp fire girls; il. by Fk. T. Merrill.

Bost., W. A. Wilde Co. [120 Boylston St.] [c. '17] 317 p. col. front. D \$1.25 n.  
Story for girls of a summer in a Maine camp, bringing in characters from author's earlier books.

**Blanchard, Ralph H.** Liability and compensation insurance; industrial accidents and their prevention; employers' liability; workmen's compensation insurance of employers' liability and workmen's compensation. N. Y., Appleton. c. 12+394 p. (bibls.) charts tabs. D \$2 n.

Analysis of developments in the compensation idea and an exposition of practices and conditions in relation to it. Intended for employers of labor, labor organizations and students of economic problems.

**Bleackley, Horace W:** [Tivoli, pseud.]. Life of John Wilkes. N. Y., J. Lane. 13+464 p. il. pls. (1 col.) pors. O \$5 n.

Historical study. Gives due place to the human element in the life of a man of great public importance, so that we are able to understand the man in relation to the times in which he lived and to take a real interest in his personality.

**Boardman, Helen, comp.** Psychological tests; a bibliography. N. Y., Bu. of Educational Experiments [70 5th Ave.] 75 p. O (Bulletin 6) pap. 25 c.

**Boswell, Ja.** Life of Johnson; abridged and ed. with an introd. by C: Grosvenor Osgood. N. Y., Scribner. c. '17 19+574 p. D (Modern student's lib.) 75 c. n.

**Bowen, Marjorie** [pseud. for Mrs. Gabrielle Marg. Campbell Costanzo]. "William, by the grace of God." 2d ed. N. Y., Dutton. ['16-'17] 6+312 p. D \$1.50 n.

Historical romance of William Prince of Orange. Published in England 1916, 1917.

**Breese, Burtis Burr.** Psychology. N. Y., Scribner. [c. '17] 10+482 p. il. figs. D \$1.60 n.

Author is professor of psychology, University of Cincinnati.

**Breslich, Ernst Randolph.** Logarithmic and trigonometric tables and mathematical formulas. Chic., Univ. of Chic. [c. '17] 17+118 p. D 75 c. n.

To accompany "Third-year Mathematics for Secondary Schools."

Third-year mathematics for secondary schools. Chic., Univ. of Chic. [c. '17] 18+369 p. il. pors. figs. tabs. D (Mathematical ser., School of Education texts and manuals) \$1 n.

Author is head of department of mathematics, University High School, University of Chicago.

**Brower, Harriette.** Piano mastery; 2d series; talks with master pianists and teachers; including conferences with Hofmann, Godowsky, Grainger, Powell, Novaes, Hutcheson and others; also hints on Macdowell's teaching by Mrs. Macdowell, and reminiscences of Joseffy; with 16 portraits. N. Y., Stokes. [c. '15-'17] 273 p. O \$1.75 n.

Paderewski, von Bülow, Bauer and twenty-eight others of the world's most famous pianists and teachers tell how they obtained piano mastery and of what it consists.

**Brown, H: Collins.** New York of today. N. Y., Old Colony Press [15 E. 40th St.] c. 287 p. il. pls. (part col., 1 fold.) S \$1.50; leath. \$2

Brief account of modern New York City, its streets, churches and points of interest, including

guide book material. Attractively illustrated with representative but unstereotyped views.

**Bunner, H: Cuyler.** The poems of H. C. Bunner. New ed. N. Y., Scribner. [c. '84-'17] 10+229 p. il. por. O \$2 n.

New edition of collected verse by a one-time editor of *Puck* with a preface by Brander Matthews.

**Burgess, C: F., and Cravens, G: W.** Applied electrochemistry and welding; a practical treatise on commercial chemistry, the electric furnace, the manufacture of ozone and nitrogen by high-tension discharges, and the applications of electric, gas, and chemical welding to manufacturing and repair work. pt. 1, Applied electrochemistry, by C: F. Burgess. pt. 2, Welding, by C: W. Cravens. Chic., Am. Tech. Soc. 83+132 p. il. 8° \$1.50

**Burleigh, Louise.** The community theatre; in theory and practice. Bost., Little, Brown. c. 188 p. (3¼ p. bibl.) il. pls. D \$1.50 n.

Reviews attempts and achievements arising out of movement for community theatres and suggests practical details in organization and administration. Author is a graduate of Professor Baker's drama course at Harvard and has spent two years on the stage.

**Buss, Kate.** Jevons block; a book of sex enmity. Bost., McGrath-Sherrill Press. c. 53 p. il. D bds. \$1 n.

Vers libre vignettes with accompanying sketches.

**Bynner, Witter.** Grenstone poems; a sequence. N. Y., Stokes. [c. '17] 16+307 p. D \$1.35 n.

**Calhoun, Arth. W.** A social history of the American family from the colonial times to the present. v. 1, Colonial period. Cleveland, O., A. H. Clark Co., Caxton Bldg. c. 348 p. 8° \$5 n.

**Casalis, Alfred Eugène.** For France and the faith; letters; tr. by Warren Edn. Bristol. N. Y., Assn. Press. c. 102 p. por. D bds. 60 c.

Letters of a young soldier killed while serving France.

**Chapin, Fs. Stuart.** An historical introduction to social economy. N. Y., Century Co. c. 11+316 p. (3 p. bibl.) il. pls. figs. diagrs. O \$2 n.

Elementary introduction to general social and industrial history. Analyzes recurrent agrarian problems of land distribution, productive systems of slavery and free labor, and the historical changes in industrial organization.

**Chatterton, Eyre, Bp.** The story of Gondwana; with a foreword by Sir B: Robertson. N. Y., Pitman. '16 14+228 p. il. pls. fold. map 8° \$4

**Chickering, E: Conner.** First Latin reader. N. Y., Scribner. [c. '17] 20+281 p. il. D \$1

**Claiborne, W: C: Cole.** Official letter books of W. C. C. Claiborne, 1801-1816; ed. by Dunbar Rowland. 6 v. Jackson, Miss., Democrat Pr. il. por. 8° \$30

**Coester, Alfr. Lester.** A Spanish grammar; with practical introductory lessons. Bost., Ginn. [c. '17] 6+346 p. il. pls. maps. 12° \$1.25

**Collins, Wilkie. i. e. W: Wilkie.** The woman in white; a novel. [New ed.] N. Y., Putnam. [n. d.] 682 p. front. D \$1.50 n.



**Condé, Bertha.** The human element in the making of a Christian; studies in personal evangelism. N. Y., Scribner. c. 10+161 p. D \$1 n.

**Conn, Herb. W.** Bacteria yeasts, and molds in the home. 2d rev. ed. Bost., Ginn. [c. '17] 6+295 p. il. 12° \$1

**Cool, C: Dean.** Spanish composition. Bost., Ginn. [c. '17] 6+156 p. S 80 c.

**Cox, Kenyon.** Concerning painting; considerations theoretical and historical; with 32 illustrations. N. Y., Scribner. c. 12+258 p. pls. D \$1.75 n.

Presentation of general principles of painting with discussion of painters of Italian Renaissance and Dutch and Flemish schools of 17th century, also phases of 19th century art in England, France and America.

**Daingerfield, Fs. Lee.** Clouds [verse]. [Bost., Badger.] c. 53 p. D bds. \$1 n.

**Dana, C: Loomis.** Poetry and the doctors; a catalogue of poetical works written by physicians; with biographical notes and An essay on the poetry of certain ancient practitioners of medicine; il. with translations from the Latin and by reproductions of the title pages of the rarer works. Woodstock, Vt., Elm Tree Press. [16] 23+83 p. facsms. 8° bds. \$5

**Davis, R: Harding.** The boy scout; and other stories for boys. N. Y., Scribner. [c. '91-'17] 5+293 p. il. pls. D \$1.25 n.

*Contents:* The boy scout; The boy who cried wolf; Gallagher; Blood will tell; The bar sinister.

**Deland, Ellen Douglas.** The Waring girls; il. by E. C. Caswell. N. Y., Appleton. c. 319 p. col. front. D \$1.35 n.

Story of American family life with interest centered on two sisters, Juliet and Cyntra Waring, the latter heroine of author's "Cyntra." The war casts a shadow over the village where they live and plays a part in the romances of the two girls.

**Delbridge, C: Lomax.** Delbridge calculating tables; 20 cents to 20.95 cents. St. Louis, Delbridge Co. c. '17 34 p. tabs. f° \$2

Delbridge cotton seed calculator; small size, \$60.25 to \$80.00 per ton. St. Louis, Delbridge Co. c. '17 81 p. 12° \$1.50

Delbridge 80 pounds to bushel calculator. St. Louis, Delbridge Co. c. '17 25 p. 12° \$1.50

Delbridge round weights, tonnage calculator; showing values from 25 cents per ton, by rises in price of each 25 cents per ton, to \$100.00 per ton; also equivalents per hundred-weight. St. Louis, Mo., Delbridge Co. c. '17 109 p. 12° \$3.50

Delbridge 70 pounds to bushel calculator. St. Louis, Delbridge Co. c. '17 25 p. 12° \$1.50

Delbridge 75 pounds to bushel calculator. St. Louis, Delbridge Co. c. '17 25 p. 12° \$1.50

Delbridge 72 pounds to bushel calculator. St. Louis, Delbridge Co. c. '17 25 p. 12° \$1.50

Delbridge 2½ point calculator, 20 cents to

20.97½ cents. St. Louis, Delbridge Co. c. '17 50 p. tabs. f° \$2

Delbridge 2½ point calculator, 28 cents to 28.97½ cents. St. Louis, Mo., Delbridge Co. c. '17 50 p. f° \$2

Delbridge 2½ point calculator, 29 cents to 29.97½ cents. St. Louis, Mo., Delbridge Co. c. '17 50 p. f° \$2

**Dennis, Frederic Shepard, M.D.** The Norfolk village green; il. from photographs. [N. Y., Burr Pub.] [c. '17] 137 p. pls. 8° (Priv. pr.) e

**Dickinson, Asa Don, and Dickinson, Helen Winslow, eds.** Children's book of patriotic stories; the spirit of '76. Garden City, N. Y., Doubleday, Page. c. 12+305 p. col. front. D \$1.25 n.

Patriotic tales from many sources prefaced by brief descriptive notes. Stories for older and younger children are specially designated.

**Doubleday, Roman.** The green tree mystery; il. by C: L. Wrenn. N. Y., Appleton. c. 319 p. pls. D \$1.40 n.

Old man Kersey, the richest and most hated man in Greenfield, had been murdered. Nearby lay the body of another man in whose pockets was found the pencilled confession of the crime. This evidence was at first accepted, but soon suspicion fell on several men. The work of solving the mystery developed into a series of exciting incidents involving the members of the Kersey household. Story ends with the confession of the real criminal and the engagement of Miss Kersey to a young lawyer who helped untangle the mystery.

**Doyle, Sir Arth. Conan.** A history of the great war. v. 2, The British campaign in France and Flanders, 1915. N. Y., Doran. [c. '17] 9+257 p. maps plans O \$2 n.

History of "The Year of Equilibrium."

**Eastman, Rebecca Hooper.** The big little person; a romance. N. Y., Harper. [c. '17] 345 p. front. D \$1.40 n.

When Arathea Manning lost her hearing, she discovered she had lost her lover as well. In desperation she wrote to the Kantwearout man whose optimistic advertising copy had interested her and a sympathetic correspondence developed. About this time Arathea met Gerald Staples, inventor of a hearing machine. There was a mystery about Staples' birth and this Arathea was able to solve as well as the identity of the Kantwearout man. Arathea regained her hearing and found in Staples a lover more loyal than her first. Her friend married the Kantwearout man.

**Eckels, Howard S., and Genung, C: A., eds.** The Eckels-Genung method and practical embalmer; a practical and comprehensive treatise on embalming; together with a complete description of the anatomy and circulation of the human body. [New ed.] Phil., H. S. Eckels & Co. [1922 Arch St.] 280 p. il. pls. por. 8° leath. \$3.50

**Eddy, Mrs. Mary Baker.** The First church of Christ, Scientist, and miscellany. Bost., A. V. Stewart [Falmouth and St. Paul Sts.] 20+366 p. 8° \$2.25; mor. \$4

**Eliot, George.** Adam Bede; ed. with an introd. by Laura Johnson Wylie. N. Y., Scribner. [c. '17] 24+536 p. D (Modern student's lib.) 75 c. n.

**Ellison, Lee Monroe.** The early romantic drama at the English court; a dissertation. Menasha, Wis., G. Banta. 7+147 p. (4 p. bibl.) 8° pap. \$1 n.

**Ellsworth, Evelyn Peters.** Textiles and costume design. San Francisco, Elder. c. 12+85 p. (6 p. bibl.) il. pls. (part mounted) O pap. \$1 n.

Gives history of textiles and costume with discussion of costume design, accessories, materials, color and suggested outlines of costume design.

**Elson, H. W.** History of the United States of America. [Rev. ed.] N. Y., Macmillan. [c. '04-'17] 32+950+40 p. il. pls. maps O \$1.80 n.

**Fabre, Jean Henri Casimir.** The story-book of science; tr. from the 19th French ed. by Florence Constable Bicknell. N. Y., Century Co. c. 9+400 p. il. O \$2 n.

Book of popular science about metals, plants, animals and planets told in story form by a great nature writer. Written especially for young people from ten to sixteen years of age.

**Fisher, C. Dennis.** Petrarch. [N. Y., Oxford Univ.] 36 p. por. O pap. \$1 n.  
Lecture delivered at Oxford in 1912 by a scholar of the classics.

**Fitzpatrick, Kirby.** Fitzpatrick's Indian title chart; with a digest of the laws on alienation of the lands of the Five civilized tribes. Oklahoma City, Okla., Harlow Pub. 10 l. tabs. f° leath. \$12.50

**Foshay, Florence Eliz.** Twentieth century dramas; English—Irish—American. 2d ed. rev. and enl. Bost., Bost. Bk. Co. 34 p. O (Bulletin of bibliography pamphlets) pap. 35 c. n.

**Foster Correspondence School of Mind Training for Business Success.** Instruction papers and examination questions, nos. 1 to 3. 4 v. Scranton, Pa., Mental Efficiency Textbk. Co. 12° \$19

**Fox, J., jr.** In Happy Valley; il. by F. C. Yohn. N. Y., Scribner. [c. '16-'17] 229 p. pls. D \$1.35 n.

Short stories set in Happy Valley and St. Hilda's. Contents: The courtship of Allaphair; The compact of Christopher; The Lord's own level; The Marquis of Queensberry; The last Christmas gift; The angel from Viper; The pope of the Big Sandy; The goddess of Happy Valley; The battle prayer of Parson Small; The Christmas tree on Pigeon.

**Franck, Harry Alverson.** Vagabonding down the Andes; being the narrative of a journey, chiefly afoot, from Panama to Buenos Aires; il. with 176 unusual photographs by the author; with map showing the route. N. Y., Century Co. c. 21+612 p. O \$4 n.

Intimate account of 21 months of tramping between Panama and Buenos Aires. Author took boat to Bogota in Colombia, then traveled on foot to Quito, Lima, Cuzco and finally across desolate eastern Bolivia to the headquarters of the Paraguay. A university graduate and accomplished linguist, a vagabond in many lands and author of several fascinating volumes describing similar informal journeys, author brought at once a rich background and a wide capacity for appreciating his experiences afoot in the Andes.

**Freud, Sigmund.** Delusion and dream; an interpretation in the light of psychoanalysis of *Gradiva*, a novel by Wilhelm Jensen, which is here translated; tr. by Helen M. Downey; introd. by G. Stanley Hall. N. Y., Moffat, Yard. c. 243 p. O \$2 n.

"*Gradiva*," Wilhelm Jensen's novel, used to demonstrate the application of the principle of psychoanalysis which author has evolved. Translation of novel given in full.

**Frich, Lilla Pauline.** The housewife's cook book. Minneapolis, Minn. [Augsburg Pub.] c. '17 297 p. 12° 90 c.; pap. 60 c.

**Gallishaw, J., and Lynch, W.** The man in the ranks. Bost., Houghton Mifflin. c. 6+99 p. diagr. S \$1 n.

Practical advice for the recruit, with blank pages for diary and addresses in the back.

**Gibbs, Edm. D., ed.** Selling points of hundred-pointers; a collection of practical talks and arguments dealing with the education of salesmen and the sale of merchandise; from personal interviews with sales and business executives, articles in house organs, bulletins and sales manuals, and talks made at conventions; added to which are many original items written from a close contact with America's most successful salesmen. N. Y., E. D. Gibbs Co. [461 8th Ave.] ['17] 96 p. 8° \$2

**Gibson, Wilfrid Wilson.** Poems (1904-1917). N. Y., Macmillan. [c. '12-'17] 11+552 p. por. O \$2.25 n.

Poems concerned with daily lives and commonplace events, together with short plays.

**Glover, Rev. Terrot Reaveley.** The Jesus of history; with a foreword by the archbishop of Canterbury. N. Y., Doran. [c. '17] 14+225 p. D \$1 n.

Studies on the permanent worth of the teachings of Jesus treated historically.

**Gore, C., Bp., and Watts-Ditchfield, J. E., Bp.** Reservation; addresses to the clergy of the diocese of Chelmsford; together with a series of questions and answers. Milwaukee, Young Churchman. 9+111 p. D \$1.15  
Addresses on "Access to the reserved sacrament for prayer and adoration."

**Gould, Gerald Blenkiron, and Hubbard, Carleton Waterbury.** The cost of power, a big business problem; a manual of valuable information for business executives. [2d ed.] N. Y., Fuel Engineering Co. of N. Y. [c. '17] 125 p. il. pls. charts diagrs. 16° \$2

**Greenlaw, Asbury Lincoln.** Resident forces of life; the evolution of humanity. St. Louis, Mo., Plymouth Pub. [c. '17] 5+187 p. por. D \$1 n.

Fitted to build up manhood in all the nobler elements of the understanding, affections, purposes and sentiments of progressive life: *Preface*.

**Gregg, J. Rob.** Gregg speed studies. N. Y., Gregg Pub. [6 N. Mich. Ave.] [c. '17] 7+328 p. il. pors. 16° \$1

**Grimm, Minerva E.** Translations of foreign novels; a selected list. Bost., Bost. Bk. Co. 84 p. O (Useful reference ser.) \$1 n.

**Hale, W. Jay.** A laboratory manual of general chemistry. N. Y., Macmillan. c. 11+474 p. figs. tabs. chart D \$1.50 n.  
Blank pages left for record.

**Hamilton, S.** Hamilton's standard arithmetic; bk. one-three. N. Y., Amer. Book Co. [c. '17] il. diagrs. 12° bk. 1, 44 c.; bk. 2, 48 c.; bk. 3, 56 c.

**Hammond, Marg.** A beginner's reader; with il. by Marg. Ely Webb. N. Y., Newson Co. [c. '17] 144 p. D (Aldine supplementary readers) 36 c.



**Harris, Clement Antrobus.** How to write music; musical orthography; ed. by Mallinson Randall. N. Y., H. W. Gray Co. 3+54 p. il. music D bds. 50 c. n.

**Harvey, Lorenzo Dow.** Key to Essentials of arithmetic; 1st and 2d books. N. Y., Amer. Book Co. [c. '17] 170 p. 12° 64 c.

**Hasbrouck, Louise Seymour.** Chokecherry Island; a story for young people; il. by G. A. Harker. N. Y., Appleton. c. 264 p. col. pls. D \$1.35 n.

Edith, Ted and Peggy Ripley learn on reaching an island in the St. Lawrence that they are penniless. They resolve to earn their living by selling vegetables and while about their work they help clear up a mystery which concerns the Canadian government.

**Hawkse, Herb. Edn., and Luby, W: Arth.** Complete school algebra; shorter course. Bost., Ginn. [c. '17] 7+427 p. il. pors. diagrs. 12° \$1.25

**Hergesheimer, Jos.** The three black Pennys; a novel. N. Y., A. A. Knopf. c. 408 p. D \$1.50 n.

Story of three generations of Pennys, first a youth, then a middle-aged man and last an old man, all possessing the same passionate, commanding strain which overrides all else. Howat Penny loves a fiery girl married to an old man, determines that she shall be his and wins her at the deathbed of her husband. Jasper Penny, three generations later, falls in love and wins the affections of a woman with high ideals who refuses to marry him while the mother of his illegitimate child still lives. Later it is learned that when the woman dies Jasper's will prevails. The third and last Penny, old, unmarried and surrounded by the accretion of luxury and comfort sees the one object of his affections, a young cousin, Marianne, fling herself away upon a man whose background is completely different from hers.

**Heyliger, W:** The county pennant; il. by W. W. Clarke. N. Y., Appleton. c. 285 p. col. pls. D \$1.35 n.

This is the story of a splendid baseball player who very nearly disrupts the high school term because he insists upon being too critical. The captain takes him in hand and makes a loyal player of him.

**Hodgson, Frederick T:** Hodgson's estimator and contractor's guide for pricing builder's work; describing reliable methods of pricing builder's quantities for competitive work; showing in brief and concise form the methods generally employed by the most successful contractors; giving full details for estimating cost by cost per cubic foot of similar buildings, estimating by the square, estimating in rough quantities, estimating per unit of accommodation, estimating by accurate quantities, etc.; with many tabs., rules and useful memoranda. Chic., F. J. Drake & Co. [c. '17] 283+22 p. il. 12° \$1.50

**Holdsworth, J: Thom.** Money and banking. [New rev. ed.] N. Y., Appleton. [c. '14-'17] 13+511 p. facsms. tabs. D \$2.25 n.

**Holmes, H: Wyman, and Gallagher, Oscar C:** Composition and rhetoric. N. Y., Appleton. [c. '17] 11+353 p. D \$1.10 ed. n. First author is professor of education, Harvard University, second author, headmaster, West Roxbury High School.

**Hopkins, Tighe.** The romance of escapes; studies of some historic flights with a personal commentary. Bost., Houghton Mifflin. 395 p. il. por. O \$3 n.

Eleven true stories of thrilling escapes by criminals, political offenders and prisoners of war.

**Humphrey, Jerry Miles, comp.** A soul's first day in heaven. Lima, O., Gospel Grain Pub. 86 p. pl. music S 50 c.

**Huneker, Ja. Gibbons.** Unicorns. N. Y., Scribner. c. 8+361 p. D \$1.75 n.

Imaginative essays embodying criticisms of art, music, and men, which have appeared in various newspapers and magazines.

**Hyamson, Alb. Montefiore.** Palestine; the rebirth of an ancient people. N. Y., A. A. Knopf. c. 14+299 p. il. pls. D \$1.50 n.

Presents the story of Palestine from the Roman occupation to present times from neither a religious nor archaeological point of view. Deals with the regeneration of Palestine by the Jews. Author is member of the Council of the Jewish Historical Society of England.

**Irwin, Inez Haynes [Mrs. Will Irwin].** The lady of the kingdoms. N. Y., Doran. [c. '17] 494 p. O \$1.50 n.

Deals with the lives of two young women who revolt against the dullness and restrictions of their Cape Cod home. Southward Drake, beautiful and daring, conquers every masculine heart, while remaining indifferent to marriage. Hester Crowell, physically unattractive, yearns for a child of her own. Association with a group of New Yorkers leads to a winter in the city for the two and the opening up of a new life. Both young women "explode" as they express it. Southward shoots her lover when she discovers him with another woman. Hester claims the right to maternity without marriage. Both find happiness, Southward married to the man she shot, Hester in the love for her child and the prospect of a possible marriage to the only man who had ever cared for her.

**Isham, Frederic Stewart.** This way out; il. by Hanson Booth. Indianapolis, Bobbs-Merrill. [c. '17] 297 p. pls. D \$1.40 n.

Lady Langenshire finds herself alone in Germany at the outbreak of war and seizes an avenue of escape to her English home by marrying a Greek porter. When they reach the Langenshire mansion after a shipwreck and rescue Alexander the porter proceeds to become a "gentleman" by the shortest route possible, until it is discovered that he never was a porter.

**Jackson, Mrs. Gabrielle Emilie Snow.** Silverheels. N. Y., Doran. [c. '17] 148 p. pls. D \$1 n.

Child's story of a remarkable horse and his little master.

**Jarintzor, Mme. Nadine.** The Russians and their language; with an introd. discussing the problems of pronunciation and transliteration; and a preface by Nevill Forbes. N. Y., Kennerley. [16] 222 p. 8° \$2.50

**Johnson, Burges.** Animal rhymes. [2d and enl. ed.] N. Y., Crowell. [c. '06-'17] 79 p. front. D 50 c. n.

Droll rhymes about South American animals treated in limerick manner.

**Johnston, Mary.** The wanderers. Bost., Houghton Mifflin. [c. '17] 426 p. D \$1.75 n.

Series of episodes telling of the changes in the love relation between man and women from prehistoric to modern times.

**Kamionka, A. J.** Kuchnia polsko-amerykan-ska; jedyna odpowiednia ksiazka kucharska dla gospodyn polskich w Ameryce. Zawiera tysiacie przepisow przyrzadzania potraw miesnych i postnych, a takze przepisy pieczenia ciast wszelkiego rodzaju. Stevens Point, Wis., Wydawcy Bracia Worzallowie. [c. '17] 480 p. 12° \$1; \$1.50

**Kelley, Ethel M.** Turn about Eleanor; il. by F. Graham Cootes. Indianapolis, Bobbs-Merrill. [c. '17] 310 p. pls. D \$1.40 n.

Three young men and three young women determined to remain unmarried, adopt a child, Eleanor, to remain with each of them two months of the year. Collectively they make themselves responsible for her education and welfare. Eleanor develops into a beautiful young woman and the three men fall in love with her. When Eleanor believes that Peter, the one for whom she really cares, is engaged to one of her pseudo aunts, she runs away. But Eleanor returns to Peter in the end.

**Keplinger, L. W.** Is God good; or, the modern Job. Bost., Sherman, French. c. 399 p. O \$1.50 n.

The questions—why, whence, how, and whether discussed in relation to our existence with an attempt to keep faith but to discard fable. The reasoning is from the Universe to Scripture.

**King, Basil, i. e. W: B: Basil.** The high heart. N. Y., Harper. [c. '17] 419 p. pls. D \$1.50 n.

Story of social life in New York and Newport. Alix Adair, a well born orphan, becomes a governess in the Rossiter's Newport home. Here she incurs the displeasure of the autocratic J. Howard Brokenshire, Mrs. Rossiter's father, because his brother Hugo has fallen in love with the governess. Alix refuses to marry Hugo until his family will consent or he is financially independent of his father. In New York where they both go Alix discovers that Mrs. Rossiter is clandestinely meeting her employer. With this weapon she is able to bring the autocrat to terms.

**King, D. Macdougall, M.D.** The battle with tuberculosis and how to win it; [a book for the patient and his friends]. Phil., Lippincott. [c. '17] 258 p. col. front. D \$1.50 n.

Written in the hope of making tuberculosis patients understand the significance of reasons underlying treatment.

**Kingsley, Florence Morse [Mrs. C: R. Kingsley].** Neighbors. N. Y., Dodd, Mead. c. 372 p. D \$1.40 n.

Story is located in a gossipy little village and centers about Malvina Bennett, little old maid dress-maker, and her new French neighbors, M. Desaye and his daughter, Madeleine. Malvina loses her trade when Madame Louise Hobbs comes to town and hangs out her sign, but she swallows her pride and finds enough to do in helping her rival. She finds time, too, to take a kindly interest in her new neighbors and when Monsieur goes home to help his country, she has become Madame Desaye.

**Klein, C:** The next of kin; a comedy in three acts. [French's standard lib. ed.] N. Y., S. French. c. '17 85 p. 12° pap. 50 c.

**Kleiser, Grenville.** Inspiration and ideals; thoughts for every day. N. Y., Funk and W. [c. '10-'17] no paging S \$1 n.  
Daily inspirational readings.

**Knipe, Emilie Benson, and Knipe, Alden Arth.** The lost little lady; il. by [first author]. N. Y., Century Co. c. 410 p. pls. D \$1.35 n.

During the war riots of 1863 thirteen-year-old Nora O'Neil rescued a frightened little Southern girl from a mob of New York hoodlums and took the "lost little lady" into her home. Who the little lady really was makes one of the mysteries of the story.

**Kroeger, Alice Bertha.** Guide to the study and use of reference books. 3d ed., rev. throughout and much enl. by Isadore Gilbert Mudge. Chic., Am. Lib. Assn. c. 14+235 p. O \$2.50

**Lagerlöf, Selma Ottiliana Lovisa.** The story of Gösta Berling; tr. from the Swedish by Pauline Bancroft Flach. [New ed.] Garden City, N. Y., Doubleday, Page. [c. '98] 16+473 p. O \$1.50 n.

New edition of author's first novel, the epic of Värmland, contains a foreword by her addressed to American readers.

**Lancaster, G. B.** Fool divine. N. Y., Doran. [c. '17] 5+409 p. O \$1.50 n.

Life story of an idealist and dreamer, Christopher Gary, who burns his bridges and starts in search of adventure in Cuba, ostensibly to investigate yellow fever. His love for Nevile del Varna, a fascinating Cuban girl, who has been used by her brother to further political interests, leads him to a hasty marriage and flight to South America, where he has decided to take up some medical work. Thru a misunderstanding he and Nevile become estranged, both feeling that love has died in the other. Nevile's brother uses his influence to get her back to Cuba, saying that her people need her. Nevile agrees, but Christopher goes to Cuba and wins her back to him.

**Lasance, Rev. F. Xavier, comp.** Manna of the soul; a book of prayer for men and women. Extra large-type ed. N. Y., Benziger. c. 14+528 p. por. tab. T imitation leath. \$1.25-\$1.50; finer bindings to \$2.75

**Leffingwell, W: H.** Scientific office management; a report on the results of application of the Taylor system of scientific management to offices; supplemented with a discussion of how to obtain the most important results. [With separate supplements: Office manual including policy book and standard practice instructions. 50 mimeographed l.; Data on artificial lighting, supplementary to section 2. 6 p.; Data on ventilation, supplementary to section 2. 4 p.; Data on advertising department records, supplementary to section 11. 21 p.; Data on recording and handling credits, collections and complaints, supplementary to section 15. 41 p.] Chic., A. W. Shaw Co. [c. '17] 253 p. il. pls. charts (part fold.) tabs. Q \$10

Analysis of problems that arise in the business office and exposition of careful business planning with emphasis on the arrangement of details so as to eliminate all waste of energy and time.

**Lewis, Sinclair.** The innocents; a story for lovers. N. Y., Harper. [c. '17] 216 p. front. D \$1.25 n.

Mr. and Mrs. Seth Appleby had lived in New York for forty years when they tried the experiment of keeping a tea-room on Cape Cod. It failed and they were obliged to seek a home with their married daughter. Distressed by the super-respectability of their daughter's prim home the sixty-year-old lovers eloped and began on a tragic search for work. At length they found their place and grew young again.

**Lintier, Paul.** My .75; reminiscences of a gunner of a .75 m/m battery in 1914; from the French; with a preface by Frances Wilson Huard. N. Y., Doran. [n. d.] 8+311 p. D \$1.35 n.

The twenty-three-year-old author died for France in 1916. French version of reminiscences has been crowned by the French Academy.

**Longstreth, T: Morris.** The Adirondacks; il. with photographs and maps. N. Y., Century Co. c. 8+370 p. pls. fold. map O \$2.50 n.

Account of a journey taken by the author and a friend through the Adirondacks, giving an informal history of this region from the days when the Indians had possession of it down to the present.



- McCarter, Marg. Hill** [Mrs. W: Arth. McCarter]. Cuddy's baby; il. by J. Allen St. John. Chic., McClurg. [c. '07-'17] 78 p. nar. O pap. 60 c. n. bxd.  
Life of a boy-child and his mother until the boy grows up.
- MacCracken, H: Noble, and Sandison, Helen E.** Manual of good English. N. Y., Macmillan. c. 25+335 p. S 90 c. n.  
First author is president of Vassar College, second, instructor in English.
- MacFarlane, C: T.** Reminiscences of a literary life; 1799-1858; with an introd. by J: F. Tattersall. N. Y., Scribner. 18+303 p. O \$3.50 n.  
Reminiscences of well known literary and artistic men of the early 19th century by a man of letters.
- McFee, Mrs. Inez Nella Canfield.** Boys and girls of many lands. N. Y., Crowell. [c. '17] 9+235 p. il. pls. O \$1.25 n.  
Shows children at work and play in many lands.
- McLaren, A: D.** Peaceful penetration. N. Y., Dutton. 224 p. D \$1.50 n.  
Shows how the German government thru its schools, churches, business houses and banks wages political war on friendly nations in time of peace.
- Macmillan, Mary Louise.** More short plays. Cin., Stewart & Kidd. c. 242 p. D \$1.50 n.  
Contents: His second girl; At the church door; Honey; The dress rehearsal of Hamlet; The pioneers; In Mendelesia, pt. 1; In Mendelesia, pt. 2; The Dryad.
- Memories discreet and indiscreet; by a woman of no importance.** N. Y., Dutton. [n. d.] 352 p. il. pls. pors. O \$5 n.  
Stories of celebrities, including Garibaldi, De Lesseps, Lord Roberts, Queen Mary, Lord Kitchener, Cardinal Manning, and anecdotes of travel and sport.
- Merchants' Assn. of New York.** The Merchants' Association of New York year book: 1917. N. Y. [The association], 233 Broadway. 272 p. il. pls. pors. fold. chart O (Priv. pr.)
- Merwin, S:** Temperamental Henry; an episodic history of the early life and the young loves of Henry Calverly, 3rd; il. by Stockton Mulford. Indianapolis, Bobbs-Merrill. [c. '17] 382 p. pls. D \$1.50 n.  
Story of the love affairs of Henry Calverly, aged eighteen. Henry really intended to do something big, but meanwhile he worked in a "gents' furnishing store," managed operas and—fell in love. He also fell out again and repeated the transaction many times. One of Henry's affairs took him to New York where his money rapidly vanished. Story leaves Henry recovering from the dejection of his mother's death and his unpaid debts to resume one of the old loves.
- Middleton, Edg. C. .** The way of the air; a description of modern aviation. N. Y., Stokes. [c. '17] 10+185 p. D \$1 n.  
Gives the story of the airman's life, the conditions, difficulties and dangers. Contains detailed information for the student and real stories of the front.
- Mierow, C: Christopher.** The essentials of Latin syntax; an outline of the ordinary prose construction, together with exercises in composition based on Caesar and Livy. Rev. ed. with vocabulary. Bost., Ginn. [c. '11-'17] 10+186 p. D \$1.20
- Miner, W: H:** Bringing buyer and seller together; a book on pearls, slugs and mussel shells. Muncie, Ind., Muncie Pearl Novelty Co. c. '17 28 p. il. pls. por. 16° \$1
- Mosby, J: S:** The memoirs of Colonel John S. Mosby; ed. by C: Wells Russell. Bost., Little, Brown. 21+414 p. il. pors. fold. map O \$3 n.  
Tells the story of the raids of the famous Mosby's Partisan Rangers under author's leadership against the Federal troops in Virginia. Throws new light on Civil War events and gives estimates of Generals Stuart, Lee and Grant.
- Mosher, Jos. Alb.** The essentials of extempore speaking. N. Y., Macmillan. c. 15+207 p. D \$1 n.  
Text on extempore speaking for students, teachers, professional men and every day people who wish to express themselves clearly rather than for would-be orators. Author is of department of public speaking, College of City of New York.
- Nathan, G: Jean.** Mr. George Jean Nathan presents. N. Y., A. A. Knopf. c. 310 p. figs. D \$1.50 n.  
Critiques and memoirs of the American theatre, including comment on old and new melodrama, our typical musical comedy, the commercial manager, vaudeville, so-called religious plays, the American burlesque show, the negro actor, typical English comedy, Mrs. Fiske, Winthrop Ames. Author is well-known dramatic critic.
- New York [State].** Panama-Pacific Exposition Commission. State of New York at the Panama-Pacific international exposition, San Francisco, California, February twentieth to December fourth, 1915. Albany, N. Y., J. B. Lyon Co. [16] 488 p. il. pls. pors. plans (2 fold.) 4° \$3
- Norwood, Rob. Winkworth.** The piper and the reed. N. Y., Doran. [c. '17] 8+119 p. por. D \$1.25 n.  
Volume of typical verse.
- Oertel, J: F:, D.D.** A vision realized; a life story of Rev. J. A. Oertel, artist, priest, missionary. Milwaukee, Young Churchman. c. 20+233 p. il. pls. pors. O \$2 50 n.  
Biography of an artist-clergyman by his son, with reproductions from his paintings thruout the text.
- Owen, Marg. B.** The secret of typewriting speed. Chic., Forbes. 158 p. fig. diagr. D \$1 n.  
Gives methods by which author has three times won the world's typewriting speed championship. Includes useful suggestions for the mastery of the typewriter.
- Oyen, H:, i. e. Olaf Henry.** Gaston Olaf. N. Y., Doran. [c. '17] 294 p. D \$1.35 n.  
Story centering around Gaston Olaf, lumberjack and out-of-doors man, who lives in the north country among people of virility and simplicity. His love for Rose Havens and his conflicting love of freedom bring him to a crisis from which sacrifice emerges. Because his partner needs Rose, Gaston chooses to yield his love and find a nobler self.
- Parker, T: Drayton.** The cruise of the deep sea scouts; boy scouts afloat; il. by C: Copeland. Bost., W. A. Wilde Co. [c. '17] 287 p. col. front. D \$1.25 n.  
Jack Frost and some other boy scouts spend a summer on board a naval training ship. Here discipline enables Frost to make his talents count.
- Parkman, Mary R.** Heroes of to-day; John Muir; John Burroughs; Wilfred Grenfell; Robert F. Scott; Samuel Pierpont Langley; Edward Trudeau; Bishop Rowe; Jacob A. Riis; Herbert C. Hoover; Rupert Brooke; George W. Goethals; il. with photographs. N. Y., Century Co. [c. '16-'17] 9+326 p. pls. pors. facsms. D \$1.35 n.  
Narratives presenting the struggle for achievement and the triumph in service of modern men.

Heroines of service; Mary Lyon; Alice Freeman Palmer; Clara Barton; Frances Willard; Julia Ward How; Anna Shaw; Mary Anstin; Alice C. Fletcher; Mary Slessor of Calabar; Madame Curie; Jane Adams; il. with photographs. N. Y., Century Co. [c. '16-'17] 9+322 p. pls. pors. D \$1.35 n.

Narratives presenting the struggle for achievement and the triumph in service of modern women.

**Peloubet, Fs. Nathan, D.D., and Wells, Amos Russell.** Peloubet's select notes on the International Sunday school lessons; improved uniform series; a course for 1918. Studies in Mark, January-June; the Gospel of the Son of God; studies in the Christian life, July-September; studies in the patriarchs, October-December (continued in the first months of 1919); the basis for teaching all grades in the Sunday school; library references to aid the teacher in further researches; subsidiary helps; 4 full-page half-tone pictures and over 125 il. in the text. Bost., W. A. Wilde. [c. '17] 372 p. col. pls. maps (part col.) O \$1.25 n.

**Perrin, Ernest, tr.** Hospital French; questions and general conversation (English-French); prepared under the auspices of the Base Hospital Division, N. Y. County Chapter, of the American Red Cross, for use by the doctors and nurses of the hospital units working in the base hospitals in France. N. Y., Dutton. [c. '17] 37 p. T pap. 25 c n.

**Picard, Jean Alcide.** Cortina French-English and English-French military dictionary. N. Y., Cortina Academy of Languages. c. 181 p. nar. S (Cortina military ser.) 35 c. Cortina French-English Red Cross instructor. N. Y., Cortina Academy of Languages. c. 94 p. il. diagrs. S (Cortina military ser.) 50 c.

French and English phrase book for physicians, nurses and Red Cross orderlies and ambulance assistants. Aims also to give an idea of life in the French army.

**Pollock, Fk. Lillie.** Northern diamonds. Bost., Houghton Mifflin. [c. '14-'17] 259 p. pls. D \$1.25 n.

Three young Canadian college boys invade the great north woods in winter in search of lost treasure, and meet with many exciting adventures. Has appeared in the *Youth's Companion*.

**Portor, Laura Spencer.** The story of the little angels. N. Y., Harper. [c. '17] 94 p. il. D 50 c n.

The little angels longed to go to Bethlehem so they flew from Paradise and sank in weariness by the manger. They lamented that they had no gifts for the Babe, but He told them they had brought love which was better.

**Powell, Ola.** Successful canning and preserving; practical hand book for schools, clubs and home use; 4 col. pls., 164 il. in text. Phil., Lippincott. [c. '17] 19+371 p. figs. tabs. charts O (Lippincott's home manuals) \$2 n.

**Pyle, Wa. Lytle, M.D., ed.** A manual of personal hygiene; proper living upon a physiologic basis; by American authors. 7th ed. rev and enl. Phil., Saunders. [c. '00-'17] 14+555 p. il. figs. D \$1.75 n.

**Raleigh, Sir Wa.** The faith of England; an address to the Union society of University college, London, delivered March 22, 1917. [N. Y., Oxford Univ.] 24 p. D pap. 20 c n.

Might is right. [N. Y., Oxford Univ.]

15 p. D pap. 20 c n.

Short dissertation on the German doctrine of might is right.

**Reade, C., and Boucicault, Dion.** Foul play. [New ed.] N. Y., Putnam. n. d. 475 p. front. D \$1.50 n.

**Rey, Jean.** The range of electric searchlight projectors; tr. by J. H. Johnson. N. Y., Van Nostrand. 14+152 p. charts diagrs. (part fold.) tabs. O \$4.50 n.

Exposition on methods of calculating the range of illumination possible for searchlights under varying conditions of service.

**Reynolds, Gertrude M. Robins [Mrs. Louis Baillie Reynolds].** A castle to let. N. Y., Doran. [c. '17] 6+347 p. D \$1.35 n.

Camiola, young English heiress, leases the Castle of Yndaia in the mountains of Hungary. Here she entertains her lively English friends and seeks adventure in the Dragon Cave with the young gardener Esler. She is eager to solve the mystery of the cave, and both she and Esler nearly lose their lives when a stone thrown into the pool lets loose a stream of boiling mineral water. Romance is completed in the discovery that Esler is an Englishman, heir to the castle, masquerading to hide his sister who is in trouble.

**Rice, Alice Caldwell Hegan [Mrs. Cale Young Rice].** Calvary Alley; il. by Wa. Biggs. N. Y., Century Co. c. 413 p. pls. (1 col.) D \$1.35 n.

Story of Nance Molloy's growing up and falling in love, with a great deal about other interesting people; there was Uncle Jed, Molloy's self-appointed guardian; Mr. and Mrs. Snawdor, her stepfather and stepmother; Dan Lewis, who was a child with Nance, and whose mother was "a mystery" in the Alley; and old Mr. Demorest, who played the violin and taught Nance to dance, and who was a mystery too.

**Rice, Grantland, ed.** The boy's book of sports; with many il. from photographs and drawings. N. Y., Century Co. c. 14+422 p. pls. pors. D \$2 n.

Handbook of instruction and entertainment on the sports of the American boy. Also contains stories of contests in the world of sports. Editor is *New York Tribune's* expert on sports.

**Rice, W: Fs.** Rice's computing poultry value charts; invaluable to farm produce buyers; secures accuracy and saves time. Purdin, Mo., Rice Pr. c. '17 44 p. of tabs. 8° \$5

**Richardson, Rob. Charlwood, jr.** West Point; an intimate picture of the National Military Academy and of the life of the cadet; foreword by Hugh L. Scott. N. Y., Putnam. c. 15+354 p. il. pls. pors. O \$2 n.

Gives the reaction on the cadet of customs, traditions and methods of West Point together with the history, aims, ideals and spirit of the institution. Author is captain, 2d Cavalry, U. S. Army, formerly assistant professor of English, U. S. M. A.

**Robinson, Edna Moore.** Tennyson's use of the Bible. Balt., J. H. Furst Co. 9+43 p. 8° \$1.50

**Rockwell, F: Frye.** Around the year in the garden; a seasonable guide and reminder for work with vegetables, fruits, and flowers, and under glass; il. with photographs by the author and F. R. Rollins. N. Y.,



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Adventures of Terry Richards, who at the time of the great Pike's Peak rush in 1859, leaves his father's ranch in Kansas, and, with Harry Revere, goes six hundred miles across the plains to the new Colorado gold fields. With an outfit drawn by a mule and a "half buffalo" they work their way and at last reach the gold country and locate their claims, but even then their adventures do not cease.

**Salter, W: Mackintire.** Nietzsche the thinker; a study. N. Y., Holt. c. 10+539 p. O \$3.50 n.

Contribution to the understanding of Nietzsche. Limited to his fundamental points of view. Interpretation is supplemented by frequent use of original passages. Book was written in substance before the war.

**Sanz, Eulogio Florentino.** Don Francisco de Quevedo; drama en cuatro actos; ed. by R. Selden Rose. Bost., Ginn. [c. '17] 34+249 p. S (International modern language ser.) 80 c.

**Sapper, pseud.** No Man's Land. N. Y., Doran. [c. '17] 10+17-338 p. col. front. D \$1.25 n.

Picture of the war as it affects the individual. Sombreness of the facts is relieved by the whimsicality of the telling.

**Schneider, Ernest.** The Christianity of Christ. Bost., Sherman, French. c. 161 p. O \$1.20 n.

Presentation of simple truths which Jesus gave men to live by, showing that, altho these truths are not now used as a standard of life, that for our ultimate welfare they should be.

**Seebach, Rev. Julius F.** The book of free men; the origin and history of the scriptures and their relation to modern liberty. N. Y., Doran. [c. '17] 234 p. D \$1.25 n.

Story of the making of the Bible giving proof of its transcending influence in the civilization of the world with particular respect to the making of America.

**Selleck, W: Edn.** Selleck memorial; with collateral connections. Chic., R. R. Donnelley & Sons Co., 731 Plymouth Pl.] '16 85 p. il. pl. pors. facsm. fold. geneal. tabs. coats of arms 8° (Priv. pr.)

**Serl, Emma, comp.** In fairyland; stories retold; with il. by Nancy Barnhart. N. Y., Newson & Co. [c. '17] 163 p. col. pls. D 40 c.

Simply told fairy tales. Author is instructor in primary methods, Teachers' Training School, Kansas City, Mo.

**Shakespeare, W:** The tragedy of Romeo and Juliet; ed. by Jennie F. Chase. N. Y., Macmillan. c. 18+181 p. front. T (Macmillan's pocket classics) 25 c. n.

**Sharman, H: Burton.** Records of the life of Jesus; bk. 1, The record of Mt.-Mk.-Lk.; bk. 2, The record of John. N. Y., Doran. [c. '17] 19+319 p. Q \$2.50 n.

Super-harmony of the Gospels. Attempt to put Gospels in a new setting avoiding at the same time any dislocation or distortion of passages.

**Sheehan, Perley Poore.** Those who walk in darkness. N. Y., Doran. [c. '17] 8+394 p. D \$1.35 n.

Fight of Alice Linn to live down past misdemeanors which come back to haunt her after her marriage to a farmer, Rufus, whom she loves devotedly. Thru her compassion and charity towards others' weaknesses, and finally thru saving a girl who has run away to the city Alice vindicates herself in her own eyes.

**Siebel Institute of Technology, Chicago.** Siebel's manual and record book for bakers and millers; comprising a concise yet comprehensive treatise on modern baking, as also scientific information important to the baker and miller; together with a collection in convenient form of bread and cake formulae and forms for maintaining bake-shop records. Chic. [The institute.] 13+190 p. il. pls. forms tabs. 8° \$5

**Smuts, Lieut.-Gen. Jan Christiaan.** War-time speeches; a compilation of public utterances in Great Britain; in connection with the session of the imperial war cabinet and imperial war conference, 1917. N. Y., Doran. c. 8+116 p. D 75 c. n.

Designed to show the transition from the old legalistic idea of political sovereignty, based on force, to the new social idea of constitutional freedom, based on consent. Author is well known Boer general, now holding a commission in the British Army.

**Snaith, J. Collis.** The coming. N. Y., Appleton. c. 370 p. D \$1.50 n.

The New Testament story set in an English village in 1915. John Smith, epileptic son of a widow, plies the trade of carpenter. Because of his visions which take a somewhat pro-German turn he is consigned to an asylum as a lunatic. With the help of the inmates upon whom he exercises his power of suggestion Smith writes a play which sets forth "a religion of humanity." It has a phenomenal success and wins the Nobel Peace prize, but the author dies before receiving it.

**Sneath, Elias Hershey, and others.** Religious training in the school and home; a manual for teachers and parents. N. Y., Macmillan. c. 338 p. (26 p. bibl.) D \$1.50 n.

Handbook for moral and religious training in the school and home based on Sneath and Hodges' "Moral Training in the Home," revised and adapted to religious training with six additional chapters.

**Spaulding, Fk. Ellsworth, and others.** Aldine third language book; language, grammar, composition; grades seven and eight and junior high schools. N. Y., Newson & Co. 8+453 p. D 72 c.

**Spence, Lewis.** Mexico of the Mexicans. N. Y., Scribner. 7+232 p. il. pls. col. fold. map D (Countries and peoples ser.) \$2 n.

Study of Mexico; its people, social life, literature, art, religions, commerce and politics centering about the revolution by an Englishman.

**Stall, Sylvanus, D.D.** What a young man ought to know. New rev. ed. Phil., Vir Pub., 200-214 N. 15th St. 269 p. por. S \$1

**Stuart, Florence Partello.** The adventures of Piang, the Moro jungle boy; a book for young and old; il. by Ellsworth Young. N. Y., Century Co. [c. '16-'17] 276 p. pls. D \$1.35 n.

Story of life in the lower Philippine Islands portraying the life of the Moros and presenting thrilling adventure, such as riding a cataract, a crocodile fight, and the capture of a huge python. The adventures are drawn from author's personal experience.

**Taylor, E: Robeson.** To arms [verse]. San Francisco, Elder. c. 64 p. O pap. \$1 n.

**Theiss, Lewis Edn.** The wireless patrol at Camp Brady; il. by Fk. T. Merrill. Bost., W. A. Wilde. [c. '17] 306 p. col. front. D \$1.25 n.

Information about wireless construction told by means of a story of a group of boys who tried to do their part when the war broke out.

**Thompson, W: S., comp.** A directory of mailing lists obtainable in book and pamphlet form; telling where to get them and their cost. N. Y., Putnam. c. 7+316 p. D \$2.50

Pt. 1 contains a list of books and pamphlets in which mailing lists are found with the price of each and addresses of publishers; pt. 2 contains a cross index to pt. 1, and a list of all the mailing lists contained in the books and pamphlets listed in pt. 1.

**U. S. Geological Survey.** Topographical map of the United States. In sheets 16 x 20. Wash., D. C., Off. of Survey. pap. ea. 10 c.

Contents: ARIZONA-NEW MEXICO: San Simon sheet (Cochise Co.) (2m.=1").

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**Van Loan, C: Emmett.** Old man Curry. N. Y., Doran. [c. '17] 276 p. front. D \$1.35 n.

Stories of the racetrack centering around a wise old philosopher known as Old Man Curry, whose kind heart and uncanny powers win him renown among all turfmen.

**Walther, Anna.** A pilgrimage with a milliner's needle; with an appreciation by R: LeGallienne. N. Y., Stokes. [c. '17] 16+250 p. pls. O \$1.50 n.

Author resolved to make her trade of milliner carry her around the world. Narrative tells how she "millinered" her way thru France, Germany, Russia and South Africa. It gives her own love story also.

**Washburn, Marg. Floy.** The animal mind; a text-book of comparative psychology. 2d ed. N. Y., Macmillan. [c. '08-'17] 12+386 p. (50¼ p. bibl.) figs. O (Animal behavior ser. v. 2) \$1.90 n.

**Waters, Rev. Wilson.** History of Chelmsford, Massachusetts. Lowell, Mass., Courier-Citizen Co. 14+893 p. pls. pors. maps (part double) plans (part double) facsms. 8° \$5

**Weir, Hugh C.** The young telephone inventor; or, winning with the wire; il. by Fk. T. Merrill. Bost., W. A. Wilde Co. [c. '17] 260 p. col. front. D \$1.25 n.

Explains phases of the telephone industry thru the medium of fiction. Young hero's invention is at last recognized.

**Wells, Carolyn.** Two little women on a holiday; with front. by E. C. Caswell. N. Y., Dodd, Mead. c. 300 p. D \$1 n.

Dotty and Dolly go on a pleasure trip to New York City where they have a gay time until one of the girls is accused of wrong doing. Fortunately two boys come to the rescue.

**Whiting, Lilian.** The adventure beautiful. Bost., Little, Brown. c. 7+243 p. front. D \$1 n.

A discussion of the reality of spiritual experiences and the close connection possible between the Seen and Unseen. Death is presented not as something to be feared but as a step onward in the great plan.

**Wiers-Jenssen, Hans.** Anne Pedersdotter; a drama in four acts; English version by J: Masefield. Bost., Little, Brown. c. 93 p. D \$1 n.

**Wilde, Percival.** The unseen host; and other war plays; The unseen host; Mothers of men; Pawns; In the ravine; Valkyrie. Bost., Little, Brown. c. 10+102 p. D \$1.25 n.

**Wilkinson, L: Umfreville.** A chaste man. N. Y., A. A. Knopf. c. 338 p. D \$1.50 n.

Study of a young husband chafing under his matrimonial ties. Oliver Lawrance loves a young girl, Olga Flynn, barely more than a child. Being neither sensualist nor ascetic he finds himself imprisoned by his involuntary virtue. Olga unable to bear the situation marries and goes to Canada.

**Willcox, Cornélis De Witt.** War French. N. Y., Macmillan c. 10+196 p. T 75 c. n.

A textbook for soldiers.

**Winbolt, S. E., comp.** Short essays for schools; for 4th and 5th forms; with specimens of analysis and a subject index. [N. Y., Oxford Univ.] 292 p. D \$1 n.

**Wolfe, O. Howard.** Practical banking. Chic., La Salle Extension Univ. c. 11+290 p. forms tabs. O leath. \$2

Explains to students and bankers fundamental principles underlying practical banking work. Author is assistant cashier, Philadelphia National Bank.

**Wood, Eric.** Thrilling deeds of British airmen. N. Y., Crowell. [n. d.] 317 p. il. pl. (part col.) D \$1.65 n.

Book of adventure as well as information concerning the aircraft of the war.

**Young, J: Wesley, and Morgan, Fk. Millett.** Elementary mathematical analysis. N. Y., Macmillan c. 548 p. figs. tabs. D \$2.60 n. Authors are of the mathematics department, Dartmouth College.

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**BALLARD (E. Fryer)**—An Epitome of mental disorders: a pract. guide to ætiology, diagnosis and treatment. Cr. 8vo. pp. 244, 6s. net. Churchill.

**BARRE (Louis A.)**—Margaret of Scotland and the Dauphin Louis: an historical study. 8vo. 8¾ x 5¾, pp. 204. 6s. net. Blackie.

**BARKER (W. H.) and Sinclair (Cecilia)**—West African folk tales. Roy. 8vo. 10¼ x 7, pp. 183. 7s. 6d. net. Harrap.

**BATTLE (John R.)**—Lubricating engineers' handbook: a reference book of data, tables and general information. 8vo. 9 x 6¼, pp. 333, 15s. net. Griffin.

**BERKELEY (Comyns) and others, editors**—Midwifery. By ten teachers. Roy. 8vo. 9¼ x 6¼, pp. 747. 18s. net. E. Arnold.

**BONE (Muirhead) and Montague (C. E.)**—The Western Front. Drawings by M. B. Text by C. E. M. Intro. by Field-Marshal Sir Douglas Haig. Vol. 1. Fol. 12¼ x 9¼, pp. 103, 15s. net. "Country Life."

**BRAMMACHARI (Upendranath)**—Kala-Azar: its treatment. 8¾ x 5½, pp. 132, 8s. 6d. net. Butterworth.

**BRIDGE (Joseph C.) ed.**—Cheshire proverbs and other sayings and rhymes connected with City and County Palatine of Chester. Cr. 4to. 10½ x 7½, pp. 191, 10s. 6d. net. (Chester: Eastgate Row.) Phillimore & Golder.

**BOWMAN (Arthur H.)**—Christian thought and Hindu philosophy: a treatise. 2 vols. 8½ x 5¾, pp. 384, 351. 12s. net. R. T. S.

**BROWNE (J. H. Balfour)**—Recollections, literary and political. 8vo. 9 x 6, pp. 311. 10s. 6d. net. Constable.



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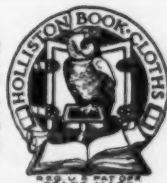
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## MEDICAL BOOKS

Medical Books and Periodicals, American and Foreign, New and Old. Paul B. Hoeber, 67-69 East 59th Street, New York.

## FOREIGN AND SPECIAL BOOKS

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

International News Company, 83 and 85 Duane St., New York. Importers of German, French and English Books and Periodicals.

William R. Jenkins Co., Sixth Ave. at 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary and Medical books. Books concerning all Domestic Animals.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House. 561 Third Ave., New York.

G. E. Stechert & Co. (Alfred Hafner), 151-155 W. 25th St., New York. Foreign Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

## MAGAZINES—BACK NUMBERS

Back numbers of magazines can be had at Abrahams Book Store, 145 4th Ave., N. Y.

The Boston Book Co., Boston, Mass. Complete files and back numbers of magazines.

A. S. Clark, Peekskill, N. Y. Complete files and Back Numbers of over 1200 different magazines, English and American. Send me your wants. Prompt service.

Medical and Chemical Back Numbers bought and sold. B. Login & Son, 152 E. 23d St., N. Y.

The Morgan Book Store, 37 Corning St., Boston, Mass. Back numbers of all Magazines supplied. Submit your want lists.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., White Plains, N. Y.

## KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

## SHORTHAND AND TYPEWRITING BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.



## BOOKS WANTED

Adam, Meldrum & Anderson Co., Buffalo, N. Y.  
Lady Merton, Mrs. Humphrey Ward, blue cloth, D. P. & Co.

Allen Book and Prtg Co., 454 Fulton St., Troy, N. Y.  
The Deluge, Sienkiewicz.  
All in the Same Boat, James Montgomery Flagg.  
Second Wife, Marlitt.  
Electro Chemistry, Almond.  
Notes on the Science of Picture Making, Holmes, C. J.  
A Dweller in Two Planets.  
God and the War, Smyth.  
N. Y. State Engineers Reports before 1896.

C. J. Anderson, Jr., 509 Farmers Loan and Trust Bldg., Sioux City, Iowa.  
Watson's Magazine, June and July, 1917.

Augustana Book Concern, Rock Island, Ill.  
Bruhn's, Tables of Logarithms, 2 copies, 7 place tables.

## NOTICE.

All classified ads must reach us not later than TUESDAY NOON to insure insertion in the next issue.

THE PUBLISHERS' WEEKLY.

G. A. Baker & Co., 10 E. 39th St., New York.  
Connoisseur, Jan., Feb., July, Dec., 1914; Jan. and Dec., 1915.  
Int. Studio, March, 1916.

Baptist Book Concern, 650 S. Fourth St., Louisville, Ky.

Before the Foot Lights.

C. H. Barr, Lancaster, Pa.

Ackard, Belle Ross.  
Ackard, Sword of a Gascoy.  
Hundred Year Almanac.  
Suderman, Dame Care, 2 copies.  
Franz, Handbook of Mental Examination Methods.

T. I. Biddle, Ann Arbor, Mich.

Bunker's Bills and Notes, Text and Cases.  
Ames' Cases Equity, vol. 2.  
Warren's Cases Real Property.  
Ames & Smith's Can. Torts, Pound Ed.  
Williston's Cases Sales.

Albert A. Bieber, 200 West 24th St., New York.

Librarians and Dealers, take notice I want large or small lots of pamphlets printed before 1875, if cheap, for cash.

Speeches, Messages and Writings of Hon. Albert G. Brown.

Books and pamphlets of Poems, Fiction, or, works of any kind written by authors of the State of Mississippi, or when Mississippi was a Territory. Pamphlets (not books) published by the United States Government before 1855, wanted in small or large lots.

E. Borgmann, 210 Bremen Station, St. Louis, Mo.  
Chemical Abstracts, 1910-13, all or part 1914, nos. 1, 2, 17.

Chemical News, London, 1860, '63, '64, 1904-'08.  
Jl. Soc. Chem. Industry, London, 1890, '94, '95 '97.  
Jl. Ind. and Eng. Chem., N. Y., 1910, '12, '13.

Boston Book Co., 83-91 Francis St., Boston, Mass.  
Art World, Oct., Nov., Dec., 1916.  
Nineteenth Century, Feb., 1898.  
Nat. Conf. Good City Government, 1898, 1903.  
Poet Lore, odd nos., send for list.

Charles L. Bowman & Co., 225 Fifth Av., New York.  
Cheever, Little American Girl in India.  
Kaler, Signal Boys of '75.  
Williamson, The Chaperon.  
Wright, Wonderful Fairies of the Sun.  
Stringer, Lonely O'Malley.  
Stockton, Clocks of Rodaine, etc.

## Charles L. Bowman &amp; Co.—Continued

Anderson, Viking Tales of the North.  
Balmer, Waylaid by Wireless.  
Gates, Story of the Three Dolls.  
Granger's Index to Poetry.  
The Great God Pan, Arthur Meacham.  
The Hill of Dreams, Arthur Meacham.  
The White People, Arthur Meacham.  
Lillith, George McDonald.  
The Betrayal of Egypt, George McDonald.  
Seven Months a Prisoner, Hadley.  
Peter Ibbetson, Du Maurier, Harper Ed.  
Bougand, History of St. Vincent De Paul.  
Shrapnel and Other War Material.  
Lissak, Ordnance and Gunnery.  
Holland, Cinema Star.  
Finn, My Strange Friend.  
Those Old Sweethearts of Mine.  
Grey, The Lost Trail.

Brentano's, Fifth Av. and 27th St., New York.

The Climber, Benson.  
Indifference of Juliet, Richmond.  
Radium, Wm. J. Hammer.  
The Metropolis, Sinclair.  
Other Days, Wm. Winter.  
Young Lord Stranleigh, Barr.  
Morocco, Morel, Smith Elder Co.  
Favorite Flies and Their Histories, Marbury.  
Man of Sark, Oxenham.  
Genealogy of the Seventh Generation of Bidwell Family.  
The Great Work.  
Eve's Other Children, Van Slyke.  
Strathmore, Ouida.  
Cinq Mars, de Vigny, English trans.  
Plays of Maurice Maeterlinck, second series, trans. Richard Hovey, pub. Duffield & Co.  
Letters of Julie de Lespinasse, trans. K. Wormeley.  
Blaze Derringer, Lyle.  
Lioness of Mayfair, Countess De Breman.  
Finn the Wolfhound, Dawson.  
Any books on Legendary History and Folk Lore of Ireland.  
The Johannine Writings, P. W. Schmiedel.  
Cat's Paw, Croker.  
Horse Training Made Easy, Gleason.  
Loti's Ramuntcho, English trans.  
Trans. of La Sirene.  
Life of Jesus, Strauss.  
Book of a Hundred Gates, Zoroastra.  
Nineteenth Century, H. Ellis.  
Bills Visible Speech and Vocal Physiology.  
Vector Analysis, E. B. Wilson.  
Mr. Scraggs, H. W. Phillips.  
Earth a Plane, Parallax.  
Was Davis a Traitor?  
Down Channel.

Brentano's, F and Twelfth Sts., Washington, D. C.

Lissak, Ordnance & Gunnery.  
Father Prout's Poems.  
Glen Brown, European and Japanese Gardens.  
Turner, Astra Castra.  
Wise, A System of Aeronautics.  
Cramer, Talks to Students on Art of Study.  
Lamb, Persian and Japanese Literature World's Greatest Books, Lamb.  
Ellis, Hydro Generation of Oils.  
Frye & Rigg, Northwest Flora.  
Young, Fractional Distillation.  
Schlomann & Oldenburg, Ill Tech. Dict., vols. 9, 10.

The Brick Row Print & Book Shop, Inc., 104 High St., New Haven, Conn.

Kant, Theory of Ethics, trans. by Abbott, pub. Longmans, \$4.50.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Onion's Advanced English Syntax.  
Journal of Aaron Burr, printed St. Louis, 1902.

Edmund D. Brooks, 89 Tenth St. South, Minneapolis, Minn.

Clarendon's Rebellion, Nice old edition cheap.  
Maeterlinck's A. L. S., cheap, in Eng. preferred.  
Milton's Poems, Aldine Ed. Pickering, 1832, vol. 2 only.  
Interpreters of Life, Henderson, Kennerley, 1911.  
Flowers for Children, Lydia Marie Child.

## BOOKS WANTED—Continued.

## Edmund D. Brooks—Continued

Conrad's Typhoon, first edition, cheap.  
Gissing, New Grub Street, first edition, cheap.  
Bigger and the House of Fleming, pub. by Mc-Lehose.

Cennini, Book of the Arts.  
Mark Twain, Hillcrest Ed., vols. 24 and 25 only.  
The Graphic, May 5, 1917; July 14, 1917.  
Illustrated London News, July 14, 1917; July 11, 18, 25, 1914; Aug. 1, 8, 1914; Sept. 12, 19, 1914.

Bryant & Douglas Book & Sta. Co., 922 Grand Av., Kansas City, Mo.

Piazzi Smith, Inheritance in Pyramid.  
Simonton On the Law of Checks, Notes and Banks.

C. W. Burrows, Guardian Bldg., Cleveland, O.

Fiske & Hill's Hist. of U. S. for School, H. M. & Co.  
Hosmer's Appeal to Arms, Harper.  
Chadwick's Causes of Civil War, Harper.  
Nicolay & Hay's Lincoln, 10 vols.  
Lossing's Pictorial Hist. Civil War, ill. ed., 3 vols.  
Books, ill. on Civil War.

Burrows Bros. Co., 633 Euclid Av., Cleveland, O.  
Laboratory Manual of Organic Chemistry, Cohn.  
Electro Chemistry of Organic Compounds.  
Barbara Dering.

Byron Book Co., 1041 E. 63rd St., Chicago, Ill.

Secrets Mail Order Business, Sawyer.  
Quote pamphlets, books, Arizona-New Mexico.  
Publishers please send catalogs. Dealers catalogs wanted. Send us your want lists.

Cadmus Book Shop, 133 West 33d St., New York.  
Mason, Life of Gilbert Stuart.  
Tuckerman, Book of the Artist.

D. A. Callahan, 164 So. Main St., Salt Lake City, Utah.

Human Intercourse, P. G. Hamerton.  
Poems of C. E. Woods.  
International Studio, April, 1916.  
Chronicles of the Yellowstone, Toppings.

Campion & Co., 1316 Walnut St., Philadelphia.

Sir John Hart, Bredon.  
Prints and Their Makers, Carrington.  
The Etchingham Letters.  
Untrodden English Ways, Shelley.

Carson, Pirie, Scott, & Co., Retail Book Dept., Chicago.

Kempton-Wace Letters, London, Macmillan.  
Cynthia's Chauffeur, Tracy.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.  
Moore, American Eloquence, 2 vols.  
Grote, History of Greece, vol. 8 only, Harper.  
Septuagint in the Greek language.  
Halstead, Briton and Boer.

Central Book Co., 93 Nassau St., New York.

Any Acts of the Legislature of Indiana, also territorial.  
Territorial and old State Laws of all States.  
Law student's text and case books.

Chamberlain Bros., Pittsfield, Mass.

World Machine, Snyder.  
Exiled Prophecy, Coleman.

Geo. M. Chandler, 75 E. Van Buren St., Chicago.

Bulwer, Lytton, Lost Tales of Miletus.  
Pictures and Stories from Natural History, Mc-Loughlin Bros., 1886.  
Henderson, History of Germany, 2 vols.  
Horace, Translated by Martin, 2 vols.  
Hitchcock, Notes on the Vita Nuova, Miller, 1866.  
Herndon, Life of Lincoln, 3 vols.  
Dunsany, Fifty-one Tales, Luce.  
Decameron, Riggs Translation, 2 vols., or any good editions.  
Burton's Anatomy, Shileto's edition, 3 vols., 8vo.  
Bourke, Urine Dance of the Zuni.  
Balzac Works, Saintsbury edition, 40 vols.  
Bacon's Works, Speddings, 2nd edition, 7 vols., 1870.  
Adams, Historical Literature.  
Steele, The Tatler.

W. G. Chapman, 118 North LaSalle St., Chicago.  
Anna MacManus, Passionate Hearts.

R. F. Clapp, Jr., 70 N. Pearl St., Albany, N. Y.  
Modern Plumbing, Steam and Hot Water Heating, Lawler, Wiley.

Arthur H. Clark Co., Caxton Bldg., Cleveland, O.

De Vinne Treatise, 1902.  
Shea, Discovery and Explor. of Miss. Valley, 1903.  
Inman, Old Santa Fe Trail.  
System, Mag. of Business, Amer. edn., 1914-16 incl.  
Textile World Record, vols. 1 to 1915 incl.

Colesworthy's Book Store, Cornhill, Boston, Mass.

Pen Drawing, Pennell.  
Wallace's Year Book, vol. 1.  
Report Mass. Insurance Com., 1861-2.

Columbia University Library, New York City.

Columbia University Library: American Association for Advancement of Science, Fifty Years of Darwinism, Holt, 1909.

Comey, Arthur M., Dictionary of Chemical Solubilities, latest edition, Macmillan.

Davies & Peck, Mathematical Dictionary, Barnes, 1855.

Hildreth, History of the U. S. A., vol. 4, vol. 1 of series 2, Revised edition, Harper.

Lewis, A. H., Paganism Surviving in Christianity, 1892, Putnam.

Marvin, F. R., Last words of Distinguished Men and Women, Revell.

Patten, Wm., International Short Stories, vol. 3, 1910, Collier & Son.

Schuyler, Eugene, American Diplomacy and the Furtherance of Commerce, Scribner, 1886.

Templeton, H., Darby O'Gill, Doubleday.

Conder's Bookstore, 114 E. 59th St., New York.

Plato's Dialogues, Jowett, 5 vols., 3d ed.  
Life of George Canning.  
Life of George Macdonald, novelist.  
Hamilton's Reply to Reynolds's Charges (pamphlet).  
Henderson, Seamanship.  
Lady Jackson's French Court and Society.  
Bain's Mental and Moral Science, 8vo ed.  
Sir W. Hamilton's Lectures on Logic, 2 vols.

Dartmouth College Library, Hanover, N. H.

Dukes, Modern Dramatists.

Davis' Bookstore, 47 Vesey St., New York.

History of the Boston Theatre.  
Set of Edm. Burke, 12 vols., half morocco.

John F. Davis, Box 211, Butte, Mont.

Bellamy, E., Looking Backward.  
Donnelly, I., Caesar's Column.  
The Dogs and the Fleas, by One of the Dogs.  
Whishan, At the Court of Catherine the Great.

Dawson's Book Shop, 518 So. Hill St., Los Angeles, Cal.

Chronicles of the Builders, Bancroft, set or odd vols.  
Man, Fragments of Forgotten History.  
Blavatsky's Secret Doctrine, 3 vols. and Index.  
Theosophical Society, London, 1893.

"Dealer," c/o Publishers' Weekly.

Virginia's God Be Thanked, Patrick Copeland, pub. 1622.

Newes of Sir Walter Raleigh, pub. 1618.  
True Relation of the Late Battel, pub. 1637.  
Epithalamia, George Wither, pub. 1622.  
Quote price, describe binding.

Denholm & McKay Co., Worcester, Mass.

Warren, History of the Novel, Holt.  
Peaks and Precipices, Guide Rey, Dodd.  
Romantic Story of the Pilgrims, Addison, Page.

Dennen's Book Shop, 19 E. Grand River Av., Detroit, Mich.

Appeal to Reason, 12mo.  
Unabridged Siddell & Scott Greek Lexicon, 7th ed.  
Oscar Browning, Dante and His Life and Times.  
Henry James, any titles, first ed.

Detroit Book Shop, 326 Hastings St., Detroit, Mich.

Catherine's Moral Philosophy.  
Rheinstadtler's Natural Philosophy.  
Underlined Principles of Sociology.



## BOOKS WANTED—Continued

**DeWitt & Snelling, 1609 Telegraph Av., Oakland, Cal.**

Science and the Criminal, Mitchell.  
Criminal Investigation, trans. Grosse.  
The Kit, trans. Grosse.  
Modus Operandi in Criminal Investigation and Detection, Atcherly.  
Measurement of Intelligence, Terman.  
Bacteriological Methods in Food and Drug Laboratories, Schneider.  
Powdered Vegetable Drugs, Schneider.  
Pamphlets on Scientific Imagination, Tindel.  
Ames on Forgery.  
Microscope and Its Revelations, Carpenter.  
Questioned Documents, Osborn.  
A, B, C of Photo Micrography, Wamsley.  
Decimal System, Dewey.

**Dixie Book Shop, 41 Liberty St., New York. [Cash.]**

Office Machinery, Dicksee, Gee & Co.  
Aaron Burr Journal, Bixby, 2 vols.  
Brains of the Army, Wilkinson.  
Individual Efficiency, Shadwell.  
The Annalist, bound vols., 1-8.  
History of Standard Oil Co., Tarbell.

**Robert H. Dodd, Fourth Av. and 30th St., New York.**

Curiosities of Street Literature, pub. in London about 1871.

**E. P. Dutton & Co., 681 Fifth Av., New York.**

Behman, J., Works, 4 vols., 4to, London, 1764-81.  
Brabourne, River Legends, illus. by Doré.  
Coulevain, The Heart of Life.  
Crosby, Strange Case of Eleanor Cuyler.  
Danby, Franklan, Pigs in Clover.  
Field, The Child and His Book.  
Halsey, Forgotten Books of the American Nursery.  
Kipling, From Sea to Sea, first American ed., 2 vols., McClure.  
Merrick, Worldings.  
Ouida, Strathmae, Any edition.  
Raphael's or Leo's Astronomical Ephemeris for July, 1893; Dec., 1905; Nov., 1910; Aug., 1819; May, 1893; Dec., 1905; Nov., 1910; Aug., 1819; May, containing these particular dates.  
Squier, Serpent Symbol, etc., 1851.  
Thompson's History of Long Island, new ed.  
Yung-Wing, My Life in China and America.

**Peter Eckler Publishing Co., P. O. Box 1218, New York.**

Allen Kardec, Book of Mediums.

**H. W. Fisher & Co., 1629 Chestnut St., Philadelphia.**

Weird Tales, Hoffman, 2 vols., Scribner.  
Maltese Cat, Rideout.  
The Assassin, Meakin, Holt.  
Bauber and His Wife, Taylor.  
Freeman's Norman Conquest, Oxford P.

**W. Y. Foote Co., Syracuse, N. Y.**

Talmadge Sermons.  
Wakefield Theology.  
Fitzgerald on Romanism.  
General Sherman's Memoirs.  
Vagabond Journey.

**Gardenside Bookshop, 270 Boylston St., Boston.**

Ouida, Ariadne.  
Nichols, Martha, George Nichols, Salem Shipmaster.  
Troward, Edinburgh Lectures.  
She Fell in Love With Her Husband.

**C. Gerhardt, 25 West 42d St., New York.**

Graves, Court and Theatres in Elizabeth's Time.  
Hudson, W. H., The Purple Land, Lond., 1885.  
Roycroft Quarterly, May, 1896.  
Shaw, G. B., On Going to Church, Roycroft.  
Stoddard, C. W., Hawaiian Life.  
Stoddard, C. W., Lepers of Molokai.

**Gittmans' Book Shop, 1225 Main St., Columbia, S. C.**

Sims, J. Marion, The Story of My Life.  
Fiske, Old Virginia and Her Neighbors.  
Hodge, Systematic Theology.

**Goodspeed's Book Shop, 5A Park St., Boston.**

Andrews, John A., Errors of Prohibition, Rep. Hall, Boston, Apr., 1867; Atlanta, 1902.  
Barber, Hist. New Haven, Ct.

## Goodspeed's Book Shop—Continued

Blavatsky, Mme. A. I. s. or sig.  
Bradford's Ms. Photographic facsim.  
Bulfinch, Life and Letters, by Granddaughter.  
Clarke, J. S., Wm. Hull and surrender of Detroit, 1912.  
Dryden, Works, Scott-Saintsbury ed., 18 vols.  
Ewell, Hist. Byfield, Mass.  
Fulkerson, H. S., Early Days in Miss.  
Nadaillac, Pre-historic America.  
Reid, Mayne, Cliff Climbers.  
Rindge, N. H., Hist. of.  
Snell, Hist. Sussex & Warren Cos., N. J.  
Studio (The), Special number on Paris.  
Tschoop, Converted Indian Chief, Phila., Amer. S. S. Union.  
Udike, Narragansett Church, vol. 3 only.  
Western Penn., Early Hist. of and Campaigns from 1754-1833, by Gentleman of the Bar, Harrisburg & Pittsburg, 1848.  
Wister, Virginian, 1st ed.

## Genealogies:

Dwight, John, Descendants, 1874.  
Hathaway, 1909.  
Prescott, by Wm. Prescott, 1870.  
Rodman, by Jones.  
Ruggles, by H. S. Ruggles, 1917.  
Steere, John, Descendants, 1880.  
Strong, Elder John, Descendants, by Dwight, Ca., 1873.  
Thayer Memorial, by Bezaleel Thayer, 1874.  
Weeks, 1892, vol. 2 only.  
Rodenbough, T. F., Autumn Leaves from Family Trees; hist., genealogy, etc., Cauffman, Chidsey, etc., N. Y., 1892.

**W. A. Gough, 25 West 42d St., New York.**

Scales History of Stafford Co., New Hampshire.  
Roberts, Narrative History of Remsen, N. Y.  
Bernard, War Talks of Confederate Veterans.  
Bledsoe, Is Davis a Traitor?  
De Leon, Four Years in Rebel Capitals.  
Edwards, Noted Guerrillas.  
By a Confederate, Grayjackets and How They Lived.  
Jones, A Rebel War Clerk's Diary at the Confederate States Capital.

**Benj. F. Gravely, Martinsville, Va.**

Ciro Trabalza, Storio della Grammatica Italiana.

**Grosset & Dunlap, 1140 Broadway, New York.**

Caleb Conover, Albert Payson Terhune.

**Hall's Book Shop, 384 Boylston St., Boston, Mass.**

Life and Letters of Lady Hester Stanhope.

**F. P. Harper, Princeton, N. J.**

Ewell James, Medical Companion, 3rd ed., Phila., 1816.

**Harper & Bros., Franklin Sq., New York.**

The Orator's Touchstone, McQueen.  
The City of the Golden Gate, E. E. Green, pub. by Dodge.

**Harvard Co-operative Soc., Inc., Harvard Sq., Cambridge, Mass.**

Marzials, Browning.  
Bell's Miscellaneous Studies of Writers, Macmillan.  
The Bendic History of Ireland, Standish O'Grady.

**Robt. H. Hay, 1527 Irvin Av., N. S., Pittsburgh, Pa. [Cash.]**

The New Harmony Movement, Lockwood, N. Y., 1905.  
The Snow Image, London, 1851, fine copy.

**E. Higgins Co., Toledo O.**

Secret Doctrine, Blavatskey.

**Walter M. Hill, 22 E. Washington St., Chicago.**

Baring, Maurice, Russian Peoples.  
Clifford, Sir H., Malayan Monochromes, Dutton, 1913.  
Harper, Chas. C., The Story of Liberty.  
Graves, History of Music, 5 vols.  
Hope, Anthony, Helena's Path.  
The Lark, 2 vols.  
Whistler, Paris Memorial.  
Chesterton, Heretics, first ed.  
A Charge for France, Harper, 1883.

## BOOKS WANTED—Continued

## Walter M. Hill—Continued

Cook, Life and Legacy of David Rogerson Williams.  
Graves, W. H., Junius Finally Discovered, 1917.  
Himes, Col. R. M., The Defender of Fort Washington.

First Editions of Howells, W. D.:

A Likely Story  
Five O'Clock Tea.  
Their Wedding Journey.  
Recollections of Life in Ohio.  
Stops at Various Quills.

International Socialist Review, July number, 1917.  
Walsh, Measurement of General Exchange Value.  
Cram, Descriptive Review of Pennsylvania.  
Davenport, Notes on the Bishopric of Worcester.  
1547-1559.

Victorian Anthology, H. M. & Co.

## William R. Hill, 945 E. 47th St., Chicago.

Pepys Diary, 9 vols., Bohn Library.  
My Recitations, Mrs. Potter.  
Crane, Right and Wrong Thinking.  
Horell's English Grammar.  
Strong, Systematic Theology.  
Addison's Works, cheap set.  
Treasures New and Old, Alice L. Williams.  
Kipling, Outward Bound ed., odd vols.  
Stevenson, Thistle ed., odd vols.  
March's Thesaurus.  
Chesterfield's Letters, vol. 2, Dublin, 1774.  
Chesterfield's Letters, vol. 5, London, 1853.

## Himebaugh &amp; Browne, Inc., New York.

Letters from Julia, Wm. Stead.  
Hurst's Dictionary of Dates.  
Metternich's Memoirs.  
Fowler's Portrait Painting Composition.  
Prescott's Peru and Mexico, Montezuma ed.

## Hochschild, Kohn &amp; Co., Howard and Lexington Sts., Baltimore, Md.

An Index Finger, Tulis Abugal.  
Bolted Door, George Gibbs, G. D. Ed.  
Prodigal Son, Hall Caine, G. D. Ed.  
Hollow Needle, Le Blanc, G. D. Ed.  
The First Fruit of Babel, Dominian.  
My Father, Julius Stead, pub. Doran.

## Holmes Book Co., 740 So. Main St., Los Angeles, Cal.

American Ladies' Tailor, or American Gentlemen's Tailor, Complete file, or parts, or supplements.  
Hollenroth, or Racine, or Kritchener on Costume.  
Forms and Uses of Blanks, J. C. Bates, 2nd ed.  
Curtis Indians with portfolio.  
Quote any illustrated books on History of Shoes, Wigs, Hats, Gloves, etc.  
Miner's Mirage Land, Strobridge.

## H. R. Huntting Co., Besse Place, Springfield, Mass.

Encyclopaedia Britannica, original 11th ed., thin pap.

## Hyland's Book Store, 170 5th St., Portland, Oregon.

Sentt's Stamp Catalogue.  
Le Plongeon's Queen Moo.  
Any Oregon Item.

## George W. Jacobs, 1628 Chestnut St., Philadelphia.

Books on the Holden Family of New England.

## Johnson's Bookstore, 391 Main St., Springfield, Mass.

A Million Francs, Fredericks, pub. McClurg, 60c.  
Kennan, Siberia and Exile System, pub. Century.  
Cook, My Attainment of the Pole, pub. Polar Pub. Co.

One set of Book of Knowledge, half leather.

## Jordan Marsh Company, Boston, Mass.

Beverly, Mansfield Tracy Walworth.

## Kendrick-Bellamy Co., Sixteenth St. at Stout, Denver, Colo.

Sister Carrie.  
Sorrow and Hope of the Egyptian Sudan.

## P. J. Kenedy &amp; Sons, 44 Barclay St., New York.

Evidences of Religion, Jouin.

## King Bros., 1182 Market St., San Francisco, Cal.

Mrs. Eddy's Science and Health, any ed.  
Creative Evolution, Bergson.

## King Bros.—Continued

Meistershaft French System, part 3.  
Huxley Works, complete set.  
Secret Symbols Rosicrucians, 16th or 17th Century.

## Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Ouida, Guilderoy, cloth.  
Taylor, Calmet, Story of a Vampire, 1873.

## Korner &amp; Wood Co., 737 Euclid Av., Cleveland, O.

Dowden, Life of Shelly, 2 vol. ed.  
Instructions of Ptah Hopet.  
Prout, Reliques, Macmillan.

## Charles E. Lauriat Co., 385 Washington St., Boston.

Cetewayo, Rider Haggard.  
Wandering Words, Edwin Arnold, 1894.  
Royal Academy Pictures for 1914 and 1915.  
World Almanac, 1917, cloth or paper.  
Adopting an Abandoned Farm, Kate Sanborn, Appleton.  
Abandoning an Adopted Farm, Kate Sanborn, Appleton.  
Prayer Book of the Irvingites.  
Gardens Old and New, 3 vols., Scribner.  
Weber's Musical Composition, 2 vols.  
Vagabond Adventure, Ralph Keeler.  
France and the Alliances, Macm. Co.  
Charles Dickens and the Law, Fyfe.  
Inner and Middle Temple, Ballot.  
Hist. Introductions to the Rolls Series, Stubbs, Longmans.

Lewis and Clark Expedition, Gov't ed.

Fremont Expedition, Gov't ed.

Twenty Years on the Range, Humphreysville.

Three Musketeers, 2 vols., De Luxe ed., Appleton.

Creek of Gold, B. Gould.

Covering the Look In Corner, Burt L. Standish.

Pencil Sketching, Geo. W. Koch.

Pioneer Life and Frontier Adventures, Peters, E. & L., 1881.

Practical Exercises in Physiological Optics, G. J. Burch.

Problem of Unemployed, J. A. Hobson.

Life of Mary Stuart, Kaufman, F. & L., 1887.

The Argyle Case, Hornblow.

Method of English Composition, T. W. Bancroft, Ginn, 1884.

## Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

When the Prussians Came to Poland.

Swallow Barn, J. P. Kennedy.

Set Artemus Ward Works.

## Library Association of Portland, Portland, Oregon.

Bryan, The First Battle.

Platt, Autobiography.

## Library of Kansas State Normal School, Emporia, Kansas.

Grove, Dictionary of Music, Ed. by Fuller, new ed., 5 vols., Macmillan.

## Little, Brown &amp; Co., 34 Beacon St., Boston.

Baird, Brewer & Ridgway, Land Birds.

Baird, Brewer & Ridgway, Water Birds.

Smith's Atlas of Ancient Geography.

Smith's Dictionary of the Bible.

Clavier's Works on Pausanias.

Baring, Diminutive Dramas.

## Loring, Short &amp; Harmon, 474 Congress St., Portland, Me.

Flight of Birds, Scribner's.

## Lowdermilk &amp; Co., Washington, D. C.

Cohen, Theoretical Chemistry.

Hobhouse, Democracy and Reaction.

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Ommundsen, Rifles, Ammunition and Rifle Shooting.

Gwatkin, Knowledge of God, 2 vols.

Muir, Navigation.

MacKey, Encyclopedia of Free Masonry.

Croes, The Rivers at Johnstown.

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Sutton, Volumetric Analysis.

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Forest and Stream, vols. 23 to 28, inclusive.

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Stevenson, British Fungi.  
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Oppenheim, International Law, 2 vols.  
Lowerey, Spanish Settlements Within Present U. S.  
2 vols.  
Brinton, Floridian Peninsula.  
Bryan, Republic or Empire?  
Marshall, Life of Washington, 5 vols.

## R. H. Macy &amp; Co., New York.

How It is Made, Archibald Williams.

Madison Avenue Book Store, 575 Madison Av., bet.  
56th and 57th Sts., New York.

Encyclopedia Britannica, India paper, ed.  
Old Cheeter Tales.  
Wide, Wide World, ill. ed.  
Thaddeus of Warsaw, ill. ed.  
Truthful Jane, Kingsley.

Madison Book Store, 61 E. 59th St., New York.

Gray's Anatomy, any eds.  
Stevenson, Thistle ed., vols. 3 and 9 only.  
Field, Sharps and Flats, Scribners, black cloth.  
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Butler, Green Ways.

## Henry Malkan, 42 Broadway, New York.

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Main, David, Collection of Sonnets.  
Strindberg, Confessions of a Fool.  
New International Encyclopaedia, vol. 17 of 20 vol.  
set.  
Knight, Chas., New Lamps or Old.  
Historic Buildings Now Standing in N. Y.  
Steadman, Hutchinson, Library Amer. Lit., vols. 10,  
11.  
Hueffer, Ladies Whose Bright Eyes.  
Monroe, Bohemia and The Ceches.  
Allen, Evolution of the Idea of God.  
Everett, The Pyramids and Explanation of a Great  
Mystery.  
Merricks, Worldings.  
Slaughter, The Adolescent.  
Tarbell, History Standard Oil.  
Morals and Dogma of Free Masonry.  
Mexican Year Book, 1915.  
Don Quixote, Dore Illustrations.  
Moore, Pain and Pleasure.  
Little Billy Coon.  
O'Neill, Geo. H., Message of Flowers.  
Text Book Small Arms, pub. Harrison, London.  
American Cyclopaedia, 1872 ed., 16 vols., cheap.

## J. L. Mason, 308 Hill St., Sewickley, Pa.

The Romance of the Beaver, A. R. Dugmore, Lipp-  
incott Co., good condition, must be cheap.

## Masses Book Shop, 34 Union Square, New York.

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## McDevitt-Wilson's, 30 Church St., New York.

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Stories of Inventions, pub. 35 years ago.  
Naffalovich, Russia Today.  
Annual Statement of the Trade of the United King-  
dom with Foreign Countries and British Posses-  
sions, Yr. 1915, 2 vols.  
Carryl, Grimm's Tales Made Easy.  
Thomas' Register, last edition  
Shinn, A Manual of Instruction in Church History,  
1 to 6 copies.  
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Smith's Financial Dictionary, 2 copies.  
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## John Jos. McVey, 1229 Arch St., Philadelphia, Pa.

William Winter's Biographical Studies of Ada  
Retian, Booth, etc., Macmillan.  
Stevenson's Kidnapped, Copyright of 1886.

## Isaac Mendoza Book Co., 17 Ann St., New York.

Henley, Shakespeare, 40 vols., boards.  
History of Columbia County, New York.  
Seiss, Apocalypse, Lectures on Gospel of Stars.  
Knox, Historical Account of St. Thomas, N. Y., 1852.  
Taylor, Leaflets from Danish West Indies, 1888.

## Charles E. Merrill Co., 432 Fourth Av., New York.

Nave's Student's Bible.

The Methodist Book Concern, 730 N. Rush St.,  
Chicago, Ill.

McKay, Religion of Threshold, Doran.

The W. H. Miner Co., Inc., 3518 Franklin Av.,  
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Horne's Napoleon, Routledge, 1879.  
One Hundred Merrie and Delightful Stories.  
Gean Mace's Mouthful of Bread.

Noah Farnham Morrison, 314, 316 and 318 W. Jersey  
St., Elizabeth, N. J.

Strong Family, Dwight, 2 vols.  
Hichborn, Hoof Beats, Badger Press, Boston.  
Clark Family, E. W. Clark, St. Louis, 1892.  
Zabriskie Homestead, Sketch of by Schenck.  
Nordau, The Conventional Lies of Our Civilization.  
Nordau, How Women Love and Other Tales.  
Stones, Life of Brant.  
Mills, New Route to the Pacific, 1848.  
Replies, History of Phila.

## Newbegin's, San Francisco, Cal.

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The Norman, Remington Co., 308 N. Charles St.,  
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Douglas, House with Green Shutters.  
White, Text Book of the War.  
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Hugh, Back to the Woods.  
Hugh, It's Up to You.  
Hugh, Down the Line with John Henry.

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Overbeck, Working People, Their Health and How to Protect It.  
Straus, Life of Jesus.  
Moore, Songs and Stories of Tennessee.  
Lanman, Noun Inflection in the Veda, New Haven, 1880.

Nusbaum Book & Art Co., 219 Granby St., Norfolk, Va. [Cash.]

Old Books and Pamphlets on Sugar and Beet Sugar, previous to 1890.

Old Books and Pamphlets on Hawaii.

Old Books, Pamphlets, and Pictures of Alexander Hamilton.

The Old Corner Book Store, Inc., 27-29 Bromfield St., Boston, Mass.

Marine Review, June, 1917.

Hunting Indians in a Taxi-cab, Kate Sanborn.

Open Court Publishing Co., 122 So. Michigan Av., Chicago.

John Bull's Crime, Webster Davis, Abbey Press.

## D. L. Passavant, Zellenople, Pa.

All books on following Western Indian Wars:

Campaign vs. Cheyennes, Arapahoes, 1867-9.  
Campaign vs. Modocs, 1872-3.  
Campaign vs. Apaches, 1872.  
Campaign vs. Kiowas, Comanches, 1874-5.  
Campaign vs. Nez-Perces, 1877; Bannock, 1878.  
Campaign vs. Northern Cheyennes, 1879.  
Campaign vs. Black Hawk, Utah War, 1865-7.  
Campaign vs. Ute Colorado Indians, 1874-80.  
Campaign vs. Apaches, Arizona, 1885-6.  
Campaign vs. Sioux, 1890-91.

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Virginia Law Register, vol. 4, no. 1, May, 1898; vols. 17, no. 8, Dec. 1911; vol. 1, new series Mar., 1916.

Book of Knowledge.

N. Pine, Bookseller, 97 Fourth Av., New York.

History of English Literature, Ten Brink.

Studies in Chaucer, Lounsbury.

Successors of Homer, W. C. Lawton.

John Darly Letters, Any books by John Darly.

C. Pingpank, 122 Virginia Av., Indianapolis, Ind.

Matthew Henry, Commentary.

Adam Clark, Commentary.

Pownier's Book Store, 33 N. Clark St., Chicago.

Granger, Index to Poetry.

Washburn, Physical Chemistry.

Noyes & Sherrill, Principles of Physical Chemistry.

McLewis, Physical Chemistry, vols. 1 and 2, 1915.

Cullum, Biographical Register of Officers and Graduates of U. S. Military Academy at West Point, third edition.

Presbyterian Board of Publication and Sabbath

School Work, 315 North Tenth St., St. Louis.

The Hand of God in American History, Thompson, Crowell.

Putnams, 2 West 45th St., New York.

Gloag, Book of English Gardens, illus. by Wyatt.

Babbitt, Principles of Light and Color.

## Putnam's—Continued

Aldrich, A. R., Rose of Flame.

Tallentyre, Friends of Voltaire.

The Madness of Philip.

McCabe's Evolution.

Hornblow, Right of Conquest.

Perez, First Three Years of Childhood.

Ambroise Paré and His Times.

Johnson, Claudius.

Walde, Latinisches Etymologisches Wörterbuch.

Ramsey, Dr. A. T., Essentials of Human Anatomy.

Austen, Pride and Prejudice.

Curwood, Kazan.

Kriks, Guide to the Turf, 1886, part 2.

Reid, Marooned, Osceola, Wild Huntress.

The Rare Book Shop, 813 Seventeenth St., Washington, D. C.

Vermont, America Heraldica.

Wilcox, Poems of Sentiment.

Pennell's Whistler.

Rand McNally's Commercial Atlas

Clarendon's Hist. of Great Rebellion, 9 vols.

Mallory, Memoir of Elder Edmund Botsford.

Ballantyne's Complete Works.

Burton or Payne, Arabian Nights.

Peter Reilly, 133 North Thirteenth St., Philadelphia.

Maisch, Materia Medica.

William M. Reynolds, 21 Sutton Place, New York.

Appleton Ency. Am. Biography.

North American Review, 1815-17 vols. or single nos.

Monthly Anthology, 1803-11, vols. or single nos.

Stewart, Commodore, Items relating to.

Riverbank Laboratories, Geneva, Kane Co., Ill.

Works on ciphers, cryptography, cryptology, steganology, steganography, polygraphy, cryptomenyitics, scotography, and synthemology also deciphering, published at an time prior to 1825. Please send careful description, date and price.

A. M. Robertson, 222 Stockton St., Union Sq., San Francisco, Cal.

Dawn Away, a spiritual book.

E. R. Robinson, 410 River St., Troy, N. Y.

Richardson, M. W., Royal Helps for Loyal Living.

Davis, A. J., The Physician.

Davis, A. J., Magic Staff.

Davis, A. J., Diappa.

Characters of Brugiere, English.

Robson & Adee, Schenectady, N. Y.

Trials and Triumphs, Boyd, pub. by Goodspeed.

Manual for Use of Numeral Frame or Abacus, pub. by Norman School Co.

Ruebush-Elkins Co., Dayton, Va.

Principles of Psychology, Wm. James, Holt, 2 sets.

Shakespeare, His Life, Art and Characters, Hudson, Ginn & Co.

Encyclopedia Britannica, latest ed.

Harold Goddard Rugg, Dartmouth College, Hanover, N. H.

Yankee Boy from Home.

Dorr, Julia, Book of Remembrance.

Annals of Brookdale.

Lee, John, Sketch of Col. John Hawks.

Kendall, Raising of Jno. Burnham.

Wilde, My Ancestors.

Cruise of the Oregon.

Rowley, Thos., Selections, 1802.

Hager, Albert, Mining Reports.

Jos. F. Sabin, 22 Pine St., New York.

Ellis, Franklin, History of Monmouth County, 1885.

Bowen, C. W., History of the Centennial Celebration of the Inauguration of Washington as President.

Schulte's Book Store, 80-82 Fourth Av., New York.

Sprague's Annals of the American Pulpit, vol. 10 on

American Association of Reform Church.

New Schaff Herzog Encyclopedia.

Ingersoll's Works, set.

Graetz, History of the Jews.

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Henry on Prayer.

Mitchell's Astronomy of the Bible.

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Rogers, History of Babylon.  
Orestes Brownson's Works.  
Religion of the Threshold, Mackaye.  
Dr. Talmage, From Manger to Throne.

Schwartz, Kirwin & Fauss, 42 Barclay St., New York  
Welton's Manual of Logic, 2 vols., London, 1904.

Charles Scribner's Sons, Fifth Av. at 48th St.,  
New York.

Meier-Graefe, Modern Art, 2 vols.  
Mahaffy, Survey Greek Civilization.  
Near East from Within.  
Constable, F. C., Curse of Intellect.  
Triggs, Garden Design in Italy.  
Veatch, Two Samurai.  
Fenollosa, Japanese Prints.  
Andrews, Wm. Loring, Thomas Gosden.  
Smith, First Forty Years Washington Society.  
Stead, Truth About Russia.  
Colum, Studies, 1907.  
Bottomley, Crier by Night.  
Santayana, Lucifer.  
Lindsay, David, Poetical Works.  
Ober, Crusoe's Island.  
Forrest, Life Lord Roberts.  
Ball, Things Chinese.  
Freemantle, Three Months in Southern States.  
Field, Memoirs of Many Men.  
Forney, Anecdotes of Public Men.  
Key to Uncle Tom's Cabin.  
Lyal's Second Visit to the U. S.  
Myers, History of Tammany Hall.  
Mayes, Life of L. Q. C. Lamar.  
Martineau, Society in America.  
Oliphant, Episode in a Life of Adventure.  
Russell, Diary of U. S. Civil War.  
Taylor, Running the Blockade.  
Wilkinson, Narrative of a Blockade Runner.  
Watson, Adventures of a Blockade Runner.  
Letters of Artemus Ward.  
Henderson, American Diplomatic Questions.  
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Diary of Philip Hone, 2 vols.  
Henry Adams, Life of Albert Gallatin.  
Adams, Gallatin's Writings, 3 vols.  
Speer, Missions and Modern History, 2 vols.  
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Memoirs of Jean Francois Coste.  
Adams, A Chapter of Eric.  
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Bigelow, France and the Confederate Navy.  
Hamilton Fish, Diary.  
Cushing, Book on Spain.

Scruggs-Vandervoort-Barney D. G. Co., New York.  
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ants, Allen Stanley Kellogg.

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Old Books on Horses, Veterinary, etc.  
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H. G. Wells' Books prior to 1914, 1st eds.

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Saratoga Chancery Sentinel, 6 vols. in 1, Saratoga,  
1841-7, or parts.  
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Todd's Students' Manual.  
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Clarence W. Smith, 44 East Av., Rochester, N. Y.  
Meynell, Rhythm of Life.

George D. Smith, 547 Fifth Av., New York.  
Cowans, Bibliography of California.  
Butler-Kemble Divorce Case, June Term, 1848, pp.  
120.

Kelmscott, Press, Earthly Paradise, 8 vols.  
Kelmscott, Press, Godfrey.  
Joe Miller Jest Book.  
Bayard Taylor, El Dorado, N. Y., 1850.  
Willy, B. G., Incidents in White Mountain History,  
Boston, 1855.  
Bailey, Memoirs of Wife of Capt. Asa Bailey of Lan-  
daff, N. H.  
Sweetson, Among the Mountains, 1889.  
Sweetson, The White Mountains, 1890.  
Ward, The White Mountains, 1890.  
Swett, W. B., The Adventures of a Deaf Mute.  
Bettinger, History of Haverhill, N. H., 1888.  
Bolles, Early History of Bethlehem, N. H., 1883.  
Child, Gazetteer of Gafton Co., N. H.  
Hitchcock, Geology of New Hampshire, 3 vols.

P. Stammer, 61 Fourth Av., New York.

Flaubert, Sentimental Education.  
Goos, Pedigree Tables.  
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Lea, History of Inquisition of Spain, vol. 1.  
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Sanborn, Kate, Old Time Wall Papers.  
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Northeast Coast Institution of Engineers and Ship-  
builders Transactions, 1906-1917.  
Ruediger, Improvement of Teachers in Service.  
Prince, From Webster to Wilson, 1915.  
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Roux, Louise Necker At Ten Years of Age.  
Euripides ed., Paley, vol. 1, 1872.  
Altamira, Historia de Espana, 4 vols.  
Walde, Latein, etymolog. Wörterbuch.  
Pellison, Roman Life in Pliny's Time.  
Warren, History of the Novel.  
Kittell, Hebrew Bible, 15 copies.  
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Courtney, Literary Man's Bible.  
Bain, Study of Character, 1861.  
Legouis, Early Life of Wm. Wordsworth.  
Engel, Geschichte d. deutschen Litteratur d. 19 Jahr-  
hund.  
Armstrong, Charles V, Macmillan.  
Babcock, Scandinavian Element in U. S.  
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Chapman & Reed, Colour Key to N. A. Birds.  
Crowell, Trusts and Competition.  
Cutting, Little Stories of Married Life.  
Who's Who for 1916.  
Wilson, Burnaby's Travels Thru N. A.  
Whitman, W., Specimen Days.  
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Pellico, Silvio, Francesca da Rimini.  
Lydekker, Library of Natural History, 6 vols.  
Hutchinson, Golden Porch.  
Fillebrown, Taxation.  
Davie, Methods in Art of Taxidermy.  
Allen, Evolution Made Easy.  
Wiedersheim, Comparative Anatomy of Vertebrates,  
1907.  
Holm, History of Greece, 4 vols., 1894-8.  
Schon, Seven Place Logarithmic Tables, 2 copies.  
G. E. Stechert & Co., 151 West 25th St., New York.  
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 Lob, Electrochemistry Organic Compounds, Wiley.

Henry Stevens, Son & Stiles, 39 Great Russell St.,  
 London, W. C.

Larned, Supplements to Lit. of Amer. Hist.  
 Greenback, On Foreign Exchanges.

## W. K. Stewart Co., Indianapolis, Ind.

*Good Government*, June, 1917.

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 The Heart of Japan, Brownell, pub. by McClure,  
 Phillips & Co.

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Harrison Ainsworth, The Flitch of Bacon.  
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 Geo. Iles, Flame, Electricity and the Camera.  
 Lafcadio Hearn, Two Years in the West Indies.  
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Emil H. Stück, Scranton Book Exchange, 312 Wash-  
 ington Av., Scranton, Pa.

Burckhardt, Renaissance in Italy.

The Sunwise Turn, Inc., 2 E. 31st St., New York.  
 The Aristocrats, Lady Bell, 1903.

## Tessaro's, 14 Maiden Lane, New York.

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 The Redemption of David Corson, Goss, pub. by  
 Bobbs, Merrill Co.

## Timby's Book Shop, Ashtabula, Ohio. [Cash.]

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 Isis Unveiled.  
 Harmonic Series, Florence Huntley.  
 History of Taxation.

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Duncan Campbell Scott, In the Village of Viger,  
 pub. Copeland & Day, Boston, 1896.

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Memoirs of Phillip DeCommines, unabridged trans.  
 into English.  
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 Lennox.  
 Memoirs of Cardinal DeRetz, unabridged trans. into  
 English.  
 Bard of the Dimbovitza.

## Union College Library, Schenectady, N. Y.

The Shrine of Silence, Henry Frank.

## D. Van Nostrand Co., New York.

Hopkins, Experimental Electrochemistry, 2 copies.  
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## John Wanamaker, New York.

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Hine, Letters of an Old Railway Official to His Son,  
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